

TAXES**REVENUE DETAIL**

PROPERTY TAXES						
	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
2013 PROPERTY TAXES	\$0	\$0	\$0	\$0	\$0	\$32,691,833
2012 PROPERTY TAXES	\$0	\$0	\$0	\$31,554,185	\$31,765,150	\$0
2011 PROPERTY TAXES	\$0	\$0	\$31,080,100	\$0	\$0	\$0
2010 PROPERTY TAXES	\$0	\$29,303,784	\$0	\$0	\$0	\$0
2009 PROPERTY TAXES	\$28,682,523	(\$591)	\$26,821	\$0	\$0	\$0
Total	\$28,682,523	\$29,303,193	\$31,106,922	\$31,554,185	\$31,765,150	\$32,691,833
OTHER TAXES						
	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
PAYMENTS-IN-LIEU-OF-TAXES	\$614,667	\$627,048	\$610,130	\$596,890	\$657,659	\$607,812
LAND USE CHANGE TAX	\$31,250	\$0	\$0	\$0	\$0	\$0
TIMBER YIELD TAX	\$12,107	\$18,310	\$24,146	\$15,000	\$15,000	\$15,000
MOTOR VEHIC REGIS FEE	\$5,192,228	\$5,001,592	\$5,023,729	\$5,194,380	\$5,131,640	\$5,300,000
EXCAVATION ACTIVITY TAX	\$405	\$174	\$964	\$100	\$100	\$100
Total	\$5,850,657	\$5,647,124	\$5,658,969	\$5,806,370	\$5,804,399	\$5,922,912

FY 2013 property taxes account for approximately 63.2% of General Fund revenues, up from 60.4% in FY 2012. The other factor for the decrease is the leveling off of revenue decreases and small increases in some areas.

The adopted amount to be raised in FY 2013 property tax revenues represents a 2.98% tax rate increase over the FY 2012 budget tax rate. The City Council did not set a specific tax rate target for FY 2013 and, instead, instructed the City Manager to present a responsible budget and work towards the City Council priorities.

In addition to the taxes to be raised for appropriations, \$565,839 of tax revenue is estimated to be raised for tax abatements or overlay (\$300,000) and war service credits (\$265,839). With overlay and war service credits, this brings 2013 total tax revenue to \$33,257,672 from the \$32,172,832 adopted by City Council for FY 2012. Please refer to the Budget Summary section for a comparison of fiscal 2012 versus the fiscal 2013 budgetary tax rate.

Motor Vehicle Registration Fees are expected to finish FY 2012 short of budget but is budgeted to increase to \$5.3 million in FY 2013 based on economic forecasts of vehicle sales.

REVENUE DETAIL**LICENSES AND PERMITS**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
MARRIAGE LICENSES	\$2,775	\$2,933	\$3,122	\$2,800	\$2,950	\$2,900
DOG LICENSES	\$33,571	\$37,376	\$26,047	\$28,500	\$54,200	\$28,500
LICENSES AND PERMITS - POLICE	\$3,335	\$3,470	\$10,245	\$9,200	\$9,200	\$11,500
BUILDING PERMITS -CODE	\$613,617	\$482,989	\$868,311	\$835,000	\$852,500	\$771,000
FOOD SERVICE LICENSES-CODE	\$83,261	\$88,643	\$92,946	\$85,200	\$86,000	\$91,000
ROOMING HOUSE LICENSES-CODE	\$4,174	\$3,609	\$4,495	\$3,800	\$4,200	\$4,200
OTHER HEALTH LICENSES-CODE	\$5,790	\$6,480	\$6,085	\$6,450	\$6,050	\$6,050
TAXI LICENSES-CODE	\$2,863	\$3,465	\$3,071	\$3,200	\$3,000	\$3,000
AMUSEMENT/ENTERTAIN. LIC-CODE	\$17,535	\$18,195	\$16,063	\$16,569	\$16,270	\$16,270
BUILDING PERMITS-FIRE	\$47,730	\$50,313	\$54,651	\$45,000	\$45,000	\$45,000
ENG LICENSES & PERMITS	\$1,266	\$440	\$7,485	\$5,230	\$1,870	\$5,280
POLE LICENSE RECORD FEE -ENGR	\$0	\$850	\$280	\$100	\$100	\$100
STREET EXCAVATION PRMT-GS	\$5,933	\$2,946	\$0	\$0	\$0	\$0
PAWNBROKER/2ND HAND DEALER	\$0	\$0	\$6,750	\$6,000	\$8,000	\$8,500
Total	\$821,850	\$701,709	\$1,099,551	\$1,047,049	\$1,089,340	\$993,300

Other than fees set by State law for Marriage and Dog Licenses, license and permit fee increases were implemented in the spring of 2012 by City Council. Licenses and permits represent 1.9% of General Fund Revenues.

Building permit revenue increased slightly for FY 2012 and is anticipated to finish the year on projection. For FY 2013, this revenue is anticipated to be \$76,500 less than FY 2012 budget. This revenue needs to be monitored closely throughout the year.

FEDERAL AND STATE SHARED**REVENUE DETAIL**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
FOREST LOSS REIMBSMT	\$987	\$900	\$832	\$832	\$830	\$900
RETIREE MEDICARE HEALTH REIMB	\$1,799	\$0	\$44,102	\$75,000	\$100,000	\$100,000
RETIREE HEALTH INS-NHRS SHARE	\$0	\$0	\$0	\$1,157,240	\$1,094,000	\$1,057,900
STATE REVENUE SHARING	\$1,164,161	\$68	\$0	\$0	\$0	\$0
RAILROAD TAX	\$946	\$4,816	\$2,791	\$1,753	\$1,753	\$2,000
REIM OF GROUP II RETIRE INCR	\$0	\$0	\$0	\$0	\$22,323	\$0
SREIM OF GROUP II RETIRE INCR	\$0	\$0	\$0	\$0	\$28,948	\$0
ELECTION REIMB CLERK	\$5,735	\$2,614	\$6,835	\$3,000	\$3,470	\$7,000
STATE FIRE SERVICE AID	\$125,000	\$125,000	\$125,000	\$125,000	\$125,000	\$125,000
STATE EMER MGT AID-C.D.	\$0	\$657	\$0	\$0	\$0	\$0
STATE HIGHWAY BLK GRANT	\$760,974	\$739,765	\$867,020	\$888,937	\$888,940	\$756,590
ROOMS AND MEALS TAX	\$1,879,832	\$1,880,247	\$1,880,277	\$1,907,135	\$1,907,140	\$1,907,000
FEDERAL HOMELAND SECURITY AID	\$80,739	\$114,142	\$5,959	\$0	\$58,813	\$0
POLICE DEU OT REIM	\$0	\$0	\$0	\$0	\$15,500	\$15,500
TRNSFR FRM MISC SPEC REVENUE	\$0	\$7,501	\$0	\$0	\$0	\$0
Total	\$4,020,173	\$2,875,710	\$2,932,817	\$4,158,897	\$4,246,717	\$3,971,890

General Revenue Sharing from the State of New Hampshire had remained level since the mid 1980's through FY 2009. However, the Governor's FY 2012 budget permanently eliminated the General Revenue Sharing amount. Rooms and Meals taxes have remained relatively flat for the past several years.

Due to a \$132,000 reduction in Highway Block Grant (HBG) revenue, for FY 2013 the proposed budget reduces the HBG transfer to reserve from 43% to 40%.

REVENUE DETAIL**DEPARTMENT SERVICE CHARGES**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
M.V. ADMN CHARGES-FINANCE	\$38,615	\$37,562	\$37,424	\$40,000	\$38,870	\$39,650
APPL. AND INSP. FEE -ENGR	\$200	\$100	\$0	\$0	\$0	\$0
PROSECUTOR'S SERVICE FEE	\$56,853	\$59,127	\$60,901	\$62,118	\$62,118	\$63,360
SALE OF ORDINANCES	\$263	\$313	\$260	\$300	\$540	\$300
SALE OF SALT AND SAND	\$26,695	\$13,437	\$32,103	\$15,000	\$10,840	\$15,000
TIMBER SALES	\$15,464	\$65,783	\$26,820	\$11,000	\$22,000	\$8,400
A/R FINANCE CHARGE -FINANCE	\$3,014	\$2,518	\$5,882	\$2,500	\$6,000	\$3,000
SCHOOL PROGRAMS-POLICE	\$100,262	\$114,820	\$116,956	\$124,930	\$122,580	\$126,850
SUNDRY & RECORDING FEES-CLERK	\$41,534	\$36,189	\$39,080	\$38,500	\$38,170	\$38,000
MISCELLANEOUS - CLERK	\$315	\$2,615	\$128	\$1,000	\$480	\$1,000
SPECIAL DUTY ADMIN -POLICE	\$180,011	\$286,920	\$329,227	\$294,400	\$579,280	\$317,420
REPORTS,PRINTS & COPIES	\$36,353	\$37,334	\$34,645	\$38,000	\$33,190	\$37,100
SPECIAL DUTY SERVICES-FIRE	\$0	\$0	\$14,108	\$0	\$14,910	\$0
DISPATCH SERVICE -FIRE	\$360,376	\$381,387	\$432,380	\$400,000	\$465,346	\$420,000
FIRE ALARM & TRAFFIC SERVICE	\$0	\$0	\$0	\$0	\$15,000	\$5,000
ADV LIFE SUPPRT INTERCEPT-FIRE	\$51,925	\$40,425	\$38,207	\$32,280	\$14,500	\$13,725
AMBULANCE SERV CHARGE-FIRE	\$1,176,296	\$1,173,338	\$1,254,145	\$1,150,000	\$1,250,000	\$1,300,000
ALARM CONNECTION FEE -FIRE	\$199,516	\$205,238	\$214,142	\$216,353	\$215,770	\$224,851
PLAYER FEES	\$17,749	\$28,307	\$26,805	\$25,310	\$22,700	\$22,700
SALE OF CEM LOTS/NICHES	\$23,488	\$22,813	\$21,299	\$19,140	\$24,662	\$25,250
OTHER FEES & CHARGES -CEM	\$22,626	\$27,448	\$31,365	\$33,500	\$35,150	\$34,150
INTERMENT CHARGES -CEM	\$88,832	\$97,740	\$96,409	\$96,200	\$108,000	\$110,160
OTHER FEES & CHARGES-GROUNDS	\$0	\$6,990	\$3,255	\$1,000	\$4,750	\$5,000
MISCELLANEOUS -PLANNING	\$245	\$581	\$6,029	\$5,000	\$2,840	\$2,500
SALE OF PUBLICATIONS	\$52	\$0	\$376	\$400	\$200	\$200
CONTRIB STREET TREE PROGRAM	\$0	\$0	\$407	\$0	\$0	\$0
NON-RESIDENT FEES -LIBRARY	\$12,131	\$10,765	\$9,254	\$9,000	\$8,900	\$8,900
DONATIONS AND MISC -LIBRARY	\$4,552	\$4,107	\$4,727	\$4,500	\$4,400	\$4,400
PROGRAM AND EVENT FEES -REC	\$286,625	\$319,222	\$333,219	\$383,840	\$381,680	\$401,450
FIREWORKS -REC	\$12,229	\$7,371	\$0	\$0	\$0	\$0
MEMORIAL FIELD LIGHTING -REC	\$4,705	\$7,921	\$6,267	\$5,900	\$4,830	\$4,530
CLIENT REIMB -WELFARE	\$12,330	\$41,063	\$17,966	\$20,000	\$18,000	\$20,000
INVENTORY MARK-UP-COMF	\$7,512	\$7,476	\$8,250	\$7,300	\$7,300	\$7,300
MUNICIPAL AGENT FEE	\$97,758	\$115,407	\$114,912	\$116,000	\$116,650	\$116,700
INTERIM COMMUNITY CENTER	\$0	\$0	\$0		\$0	\$84,000
Total	\$2,878,523	\$3,154,313	\$3,316,946	\$3,153,471	\$3,629,656	\$3,460,896

City Departments charge for many services and facility rentals that help defray program costs and reduce the property tax burden. In the spring of 2012, the City raised fees on many department service charges. Parking, Golf, Arena, Water, Sewer and Solid Waste fees and charges that are not credited to the General Fund appear in their respective budget sections (see the related budget tabs).

INSPECTION FEES**REVENUE DETAIL**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
APPLICATIONS & APPEALS -CODE	\$15,980	\$20,214	\$18,599	\$18,000	\$18,000	\$18,000
SUBDIV & SITE FEES -PLANNING	\$50,086	\$41,530	\$35,380	\$31,500	\$30,770	\$31,500
APPL. AND INSP. FEE -ENGR	\$34,978	\$26,137	\$32,331	\$32,535	\$38,052	\$36,432
Total	\$101,044	\$87,881	\$86,309	\$82,035	\$86,822	\$85,932

Engineering inspection fees are accounted for in a separate special revenue fund. Please see the CD-Engineering Project Inspection tab for a more complete explanation.

REVENUE DETAIL**FINES AND PENALTIES**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
CODE PROSECUTION -LEGAL	\$35,422	\$41,318	\$24,355	\$34,000	\$34,000	\$30,000
RESTITUTION -LEGAL	\$8,854	\$19,211	\$6,018	\$13,000	\$1,400	\$5,000
NON-METER PARKING FINES-POLICE	\$156,168	\$136,044	\$127,629	\$90,000	\$90,000	\$92,000
RESTITUTION-PARKS & REC	\$0	\$0	\$0	\$0	\$1,180	\$0
FALSE ALARM PENALTIES -POLICE	\$26,305	\$24,250	\$19,224	\$28,000	\$22,000	\$26,000
FALSE ALARM PENALTIES -FIRE	\$21,415	\$22,133	\$15,873	\$16,000	\$7,090	\$6,000
OVERDUE BOOK FINES -LIBRARY	\$49,851	\$45,359	\$36,243	\$35,000	\$30,000	\$30,000
Total	\$298,015	\$288,314	\$229,342	\$216,000	\$185,670	\$189,000

FY 2012 False Alarm Penalties for Fire are down due to repairs being made by property owners to bring their systems into compliance.

RENTS AND LEASES**REVENUE DETAIL**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
SCHOOL DISTR LEASE -COMF	\$56,104	\$18,701	\$93,503	\$56,100	\$56,100	\$56,100
AUDITORIUM RENTAL	\$38,712	\$43,200	\$35,804	\$42,000	\$42,000	\$42,000
FACILITY USE FEES -REC	\$18,458	\$28,386	\$20,948	\$20,050	\$20,720	\$21,540
U.S.MARSHALL SERV -COMF	\$7,565	\$205	\$0	\$0	\$0	\$0
COMMUNITY CENTER RENT.	\$69,617	\$96,010	\$91,299	\$75,750	\$89,400	\$77,200
COMM TOWER LEASE	\$22,294	\$22,960	\$23,592	\$24,421	\$24,421	\$25,160
MERRIMACK CTY VISITATION CTR	\$0	\$0	\$0	\$0	\$6,960	\$0
CONCESSION INCOME/SPONSORS	\$10,389	\$8,808	\$5,184	\$15,000	\$2,610	\$4,390
Total	\$223,138	\$218,270	\$270,330	\$233,321	\$242,211	\$226,390

Increased Community Center rentals in FY 2010 marked the beginning of a multi-pronged effort to make actively used recreation programs and facilities more self-supporting, rather than subsidizing those programs by tax payers. Care will be taken to ensure active programs and facilities remain affordable. Tax support will be directed towards more passive programs and the maintenance and use of facilities for general enjoyment by the community.

REVENUE DETAIL**TRANSFERS-IN TRUST**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
FRM GEN CARE TRUST -CEMETERY	\$147,000	\$141,931	\$142,077	\$141,800	\$141,800	\$141,800
FRM FLOWER/SHRUB TRUST-CEM	\$21,556	\$17,000	\$17,000	\$17,000	\$17,000	\$17,000
FRM CONCORD CALVARY TRUST	\$17,400	\$13,805	\$14,316	\$17,500	\$17,500	\$17,500
FRM PENACOOK CALVARY TRUST	\$2,970	\$4,362	\$5,017	\$3,690	\$5,570	\$5,120
FRM FOREST TRUST OR SALES	\$6,108	(\$33,023)	(\$8,610)	\$25,600	\$14,350	\$28,450
FRM LIBRARY TRUST	\$141,000	\$243,810	\$200,075	\$199,910	\$199,910	\$185,800
TRNSFR FRM TRUST-INSURANCE	\$30,000	\$30,000	\$30,000	\$35,100	\$35,100	\$194,000
TRANSFR FROM ECO DEVL RESERVE	\$15,000	\$20,000	\$0	\$20,000	\$20,000	\$20,000
TRNSFR FRM TRUST-53RD WEEK	\$0	\$0	\$0	\$500,000	\$500,000	\$0
FRM PARKS & GROUNDS RESERVE	\$0	\$0	\$0	\$13,000	\$13,000	\$0
FRM CAPITAL RESERVE TRUST	\$0	\$251	\$24,230	\$115,000	\$115,000	\$0
Total	\$381,034	\$438,136	\$424,105	\$1,088,600	\$1,079,230	\$609,670

Transfers-in to the General Fund occur from two main sources: Trust or Reserve Funds, which are managed by City Trust Fund Trustees; and Other Operating Funds, primarily the Parking, Airport and Enterprise Funds, which are highlighted on the next page.

The Transfer from Insurance Trust pays for technical assistance in managing the City's insurance program (\$20,000), the loss reserve for deductibles and small claims (\$15,000), and \$159,000 from the Early Retiree Insurance Program Trust.

Trust investment returns have declined the past several years contributing to declines in this source of revenue. The Library transfer from trust is proposed to be \$14,000 less than the 2012 level.

Transfers from Trust and Reserves have declined to less than 2% of General Fund Revenues.

TRANSFERS-IN ENTERPRISE**REVENUE DETAIL**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
ADMIN TRNSFR FRM WATER	\$381,400	\$381,400	\$381,400	\$397,000	\$397,000	\$428,500
ADMIN TRNSFR FRM WASTEWATER	\$451,700	\$451,700	\$451,700	\$470,000	\$470,000	\$506,800
ADMIN TRNSFR FRM PARKNG	\$68,250	\$66,150	\$66,150	\$66,150	\$66,150	\$96,150
ADMIN TRNSFR FRM GOLF	\$64,200	\$65,500	\$67,100	\$67,100	\$67,100	\$82,450
ADMIN TRNSFR FRM ARENA	\$34,200	\$35,100	\$37,400	\$38,900	\$38,900	\$40,000
TRNSFR FRM ENGINEERING INSPECT	\$0	\$0	\$0	\$0	\$0	\$1,500
ADM TRANSFR FRM AIRPORT	\$23,800	\$21,300	\$20,600	\$20,600	\$20,600	\$31,900
TRNSFR FRM PARKNG-SNOW	\$58,200	\$58,200	\$58,200	\$58,200	\$58,200	\$58,200
TRNSF FRM CD CONSERVATION	\$0	\$0	\$0	\$0	\$0	\$78,250
TRNSFR FRM NE OPFR CORR TIF	\$79,815	\$82,212	\$84,670	\$87,220	\$87,220	\$89,840
TRNSFR FROM COPIER RESERVE	\$35	\$0	\$12,898	\$14,000	\$12,900	\$0
TRNSFR FRM DRUG FORFEITURE-PD	\$10,000	\$0	\$10,000	\$20,000	\$10,000	\$20,000
TRANS FROM IMPACT FEE	\$40,237	\$39,761	\$40,012	\$40,000	\$40,000	\$40,000
TRNSFR FROM WATER CAPITAL	\$0	\$0	\$365	\$0	\$0	\$0
Total	\$1,211,837	\$1,201,323	\$1,230,495	\$1,279,170	\$1,268,070	\$1,473,590

Transfers-in from other sources comes primarily from the Enterprise Funds and Special Revenue Funds. Administrative transfers-in were established where each self-supporting fund is charged a percentage, based upon its budget and ability to meet this obligation.

This source of revenue amounts to 2.9% of total General Fund revenues.

REVENUE DETAIL**MISCELLANEOUS**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
GAIN ON SALE OF ASSETS	\$47,924	\$78,226	\$18,080	\$30,000	\$71,530	\$30,000
OTHERS SHARE CAPITAL DEBT	\$48,637	\$46,544	\$45,337	\$0	\$0	\$0
INTEREST ON INVESTMENTS	\$448,196	\$116,621	\$70,580	\$60,000	\$58,830	\$60,000
INSURANCE FUND DIVIDENDS	\$0	\$7,314	\$0	\$0	\$0	\$0
INT,COSTS,PENALTIES-FINANCE	\$535,901	\$642,560	\$921,281	\$555,000	\$566,440	\$530,000
MV TRANSPORTATION SURCHARGE	\$172,946	\$168,017	\$167,459	\$172,000	\$170,880	\$174,000
CABLE TV FRANCHISE FEE	\$666,123	\$668,941	\$699,477	\$700,000	\$710,420	\$730,000
UTILITY DEMAND COMPENSATION	\$3,944	\$8,890	\$2,432	\$0	\$0	\$0
DONATIONS AND MISC	\$0	\$14,741	\$11,592	\$0	\$0	\$0
DONATIONS AND MISC -LIBRARY	\$0	\$0	\$0	\$9,000	\$9,000	\$0
ADVERTISING	\$0	\$4,000	\$5,500	\$11,000	\$11,000	\$16,000
RETIREE HEALTH INS-RETIREE SHR	\$0	\$0	\$0	\$506,340	\$500,000	\$516,320
MISCELLANEOUS	\$10,730	\$148,604	\$14,343	\$81,300	\$478,025	\$10,700
MISCELLANEOUS-GS	\$12,266	\$982	\$1,262	\$115	\$7,320	\$0
Total	\$1,946,667	\$1,905,440	\$1,957,344	\$2,124,755	\$2,583,445	\$2,067,020

Interest on investments has declined steadily since 2008, reducing this revenue from over a million dollars to under \$100,000 today. As City investments are closely tied to the “federal funds” rate, our income from this source can be expected to remain low until the Feds increase the Fed Funds rate. The Fed funds rate is not expected to increase until sometime in late calendar year 2013 or early 2014.

Interest, cost and penalties: FY 2012 reflected fewer delinquencies being paid. Although it is expected that this line will exceed budget for FY 2012, it is anticipated to be more than \$300,000 less than the high of 2011.

The Motor Vehicle Transportation Surcharge is passed-through to the Capital Budget for neighborhood Improvements. See CIP #35.

Cable TV franchise revenues represent 5% of gross revenues for local service by Comcast. A portion of Cable TV revenues are passed-through to Concord TV and are reflected in the Miscellaneous section of the budget.

FUND BALANCE**REVENUE DETAIL**

	2009 ACTUAL	2010 ACTUAL	2011 ACTUAL	2012 BUDGETED	2012 ESTIMATED	2013 FISCAL BUDGET
PRIOR YEAR'S OPERATING	\$0	\$0	\$0	\$1,528,000	\$0	\$0
Total	\$0	\$0	\$0	\$1,528,000	\$0	\$0

General Fund Balance

Recommended and adopted in 2010 was the elimination of surplus utilization as an important point in the discussion around the condition of the General Fund budget. After years of debate, and recent warnings of a credit downgrading, it was clear that the City could no longer continue to use this declining resource and had to take the step, with the FY 2010 budget, to balance current revenues and appropriations and manage towards that goal each year. For FY 2011, the City Manager proposed and the City Council approved a balanced budget. During FY 2011, the City Council did approve \$1,030,000 from FY 2010 Surplus for the use of one-time transfers and purchases. For FY 2012, the City designated \$1,228,000 for capital and non recurring expenditures, including a \$200,000 allocation for other post employment benefits funding. In principal, this budget sustains this important goal, except for the use of \$300,000 from designated fund balance. These designated funds were subsequently allocated to offset the additional burden placed on the City for the Group II retirement costs that are no longer being paid by the State. This was a one-year resource and is not repeated in the FY 2013 budget. Please see the City Manager's transmittal letter for more information on this action.

GENERAL FUND BALANCE

2001-2011

	<u>Total Fund Balance</u>	<u>Unassigned Fund Balance</u>
2001	10,424,868	4,000,000
2002	8,995,314	4,000,000
2003	8,637,348	4,359,999
2004	7,777,170	4,000,000
2005	7,305,247	4,106,287
2006	7,119,336	4,079,762
2007	5,724,246	3,453,608
2008	5,747,884	4,447,779
2009	6,471,747	5,302,478
2010	7,992,313	5,695,545
2011	12,590,168	6,736,075

Source: 2001-2011 Comprehensive Annual Financial Reports

Note: The governmental fund balance designations changed in accordance with GASB Statement No. 54 from Undesignated Unreserved to Unassigned. This change was implemented in the City of Concord for fiscal year ending June 30, 2011. Additionally, GASB 54 now includes special revenue fund, Committed fund balances as part of the General Fund Committed and Total Fund Balances, \$3.9 million of the FY 2011 total fund balance amount is the result of this change. The remaining increase is related to the change in financial position of the City's General Fund operations.