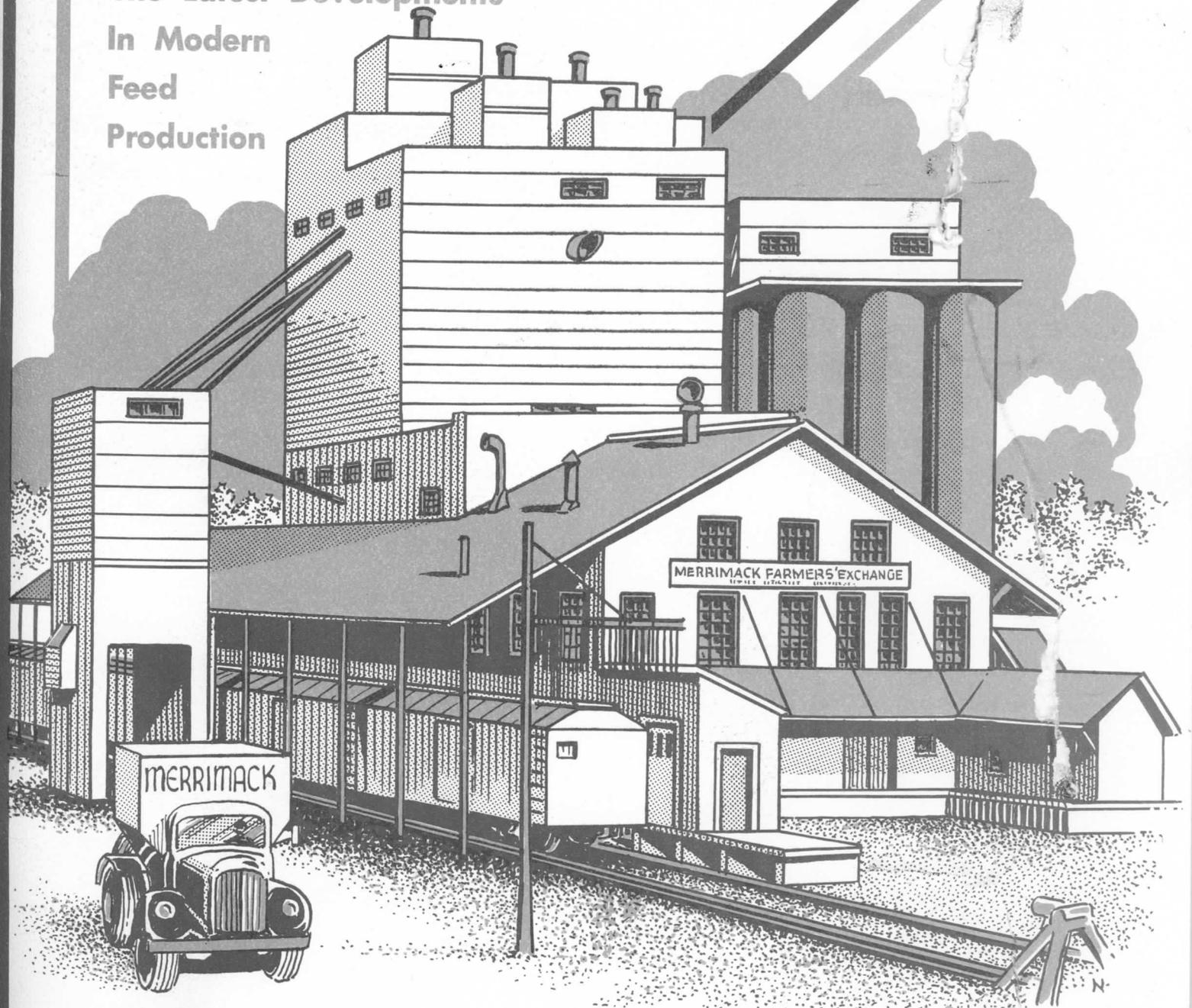


MERRIMACK FARMERS' EXCHANGE, INC.

Presents

The Latest Developments
In Modern
Feed
Production



BOW, NEW HAMPSHIRE



JOHN W. KING
GOVERNOR

STATE OF NEW HAMPSHIRE
CONCORD



I am very pleased to extend the congratulations of the State of New Hampshire and my own hearty good wishes to the Merrimack Farmers' Exchange, Inc., on the opening of the new Automated Feed Mill at Bow.

The erection of this mill as one of the most modern in agricultural industry is a great improvement denoting the progress and continuous good service that the "Farmer's Business" contributes to the industry and economy of our State.

Best wishes to you for continued success.

John W. King
John W. King
Governor

MERRIMACK FARMERS' EXCHANGE, INC.

George A. Bassett President

George Carleton Vice-President

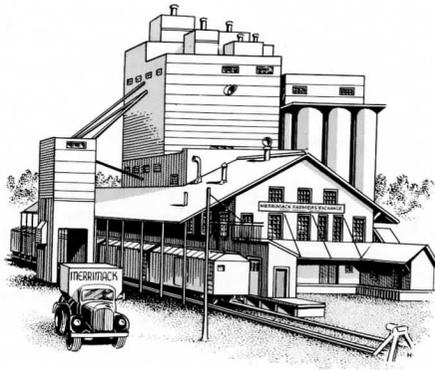
John C. Cushing Treasurer

Norman C. Robinson Asst. Treasurer

J. Lloyd Kelley Clerk

Louise E. Collins Asst. Clerk

1920



1964

HOME OFFICE
Concord, New Hampshire

Bow
Bradford
Claremont
Concord
Derry
Epping
Epsom
Exeter

Franklin
Goffstown
Henniker
Keene
Laconia
Lancaster
Manchester

Milford
Nashua
Ossipee
Peterborough
Pittsfield
Plymouth
Rochester
Woodsville

The Merrimack Mill Story...

MMERRIMACK'S first feed milling plant was constructed in 1923 at the present site of our Main Office at Low Avenue in Concord. This mill had a capacity of about 80 tons daily. In 1925, the Exchange purchased the Rockingham County Exchange which included a feed mill at Epping. As the business grew and more retail stores were added, the capacity of both the Concord and Epping mills was increased.

NEW MODERN MILLING PLANT

In the late 1930's plans were made to construct a new modern milling plant to replace the two that were rapidly being out-grown. In January, 1942, the new plant was put into operation. It had a storage capacity of 50,000 bushels of whole or bulk grains and 100 carloads of bagged ingredients. The daily capacity was 200 tons of mixed rations based on an eight-hour-day.

In more recent years six cement silos were built, each 70' high and 16' in diameter which provided 60,000 bushels of additional bulk storage. With the coming of bulk feed delivery service, facilities were provided for bulk loading of finished feeds. Installation of a hopper-car bulk feed unloader was made. Bulk storage bins for pelleted feeds were constructed. Much had been accomplished in the program to improve and up-date the facilities of this mill up to the time of the fire that occurred March 2, 1963.

After a careful analysis of the situation, the Directors and Stockholders of the Merrimack Farmers' Exchange expressed their confidence and mutual faith in the future of agriculture in this area by voting to build a new modern feed milling plant.

The new milling plant represents the latest developments in feed manufacturing and handling equipment. It is the nearest possible attainment to full automation. Every detail has been carefully engineered to our specifications by Sprout, Waldron and Company to obtain speed and efficiency in handling from the time ingredients are received until the finished feeds are either loaded into the bulk trucks or sacked and put into cars for rail shipment.

Power will be furnished by three 333KVA transformers capable of handling 900 HP at one time on 3-phase, 60 cycle, 440-volt current with 110-volt control circuits. Motor sizes range from 125-HP for the pellet mill down to less than 1-HP. All motors are totally enclosed and fan cooled.

INCOMING BULK INGREDIENTS

Incoming bulk ingredients may be received from railroad cars (box or hopper) on two tracks on the upper level on the east side of the mill. The equipment capacity for handling at this point is at the rate of 3,700-cubic feet or equivalent of 50 tons hourly based on material density of 30# per cubic foot.

Purchase of bulk ingredients compared to bagged ingredients results in much less cost to the feeder.

The third track on the lower level, or west side of the mill, can be used for unloading bagged ingredients but will be used mainly for loading shipments of finished feeds and ingredients.

The six silos previously mentioned provide storage capacity of about 1,100 tons, the mill bin capacity is about 2,200 tons, bulk loadout capacity is 120 tons and the bagged feed warehouse another 500 tons or so, making a total capacity of nearly 4,000 tons.

This Sprout Waldron-designed, equipped and constructed mill is a good example of what proper engineering can do. The mill is capable of producing 250 tons of feed daily on an eight-hour shift. The operation is flexible in that 50 different complete rations are made, yet it is a mill second to none with the ability to provide feed, both in volume and variety, at extremely low cost.

The engineering alone on a job of this size would normally require from 10 to 12 months preparation before the start of construction. Due to many previous years of dealings and experience between Merrimack and Sprout Waldron on milling equipment, an agreement was reached for special handling of this project. Through this arrangement the engineering and construction were developed simultaneously. About one year's time was saved through this procedure. Local labor and craftsmen were employed to a very large degree with supervision by Sprout Waldron engineers.

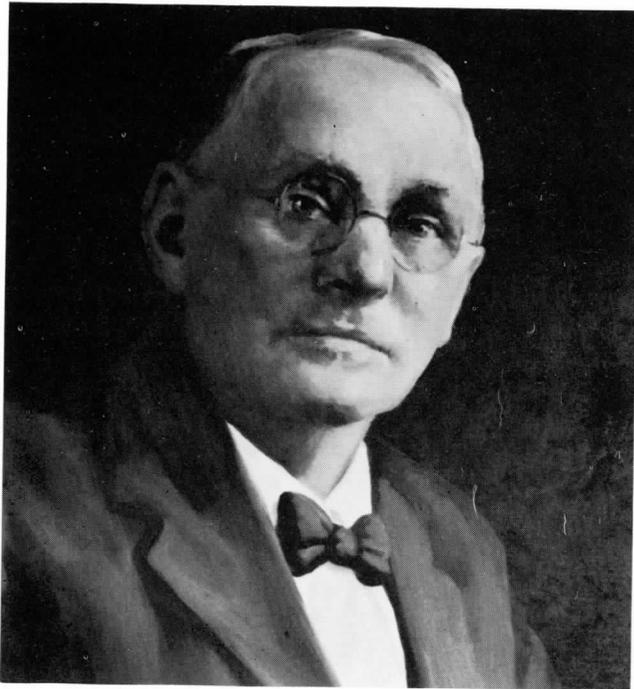
ULTIMATE IN AUTOMATION

The real nerve center of the milling operation is located in the room that contains the huge 7' high 15' long motor control panel and the automatic punch card batching panel. Here the operator has a detailed diagram in front of him at all times showing every bin, spout and elevator in their proper sequences throughout the entire mill system. This center controls the starting and stopping of some 99 motors in the plant. By pushing the proper buttons he can activate the ingredient receiving operation, grinding, crimping, corn cutting and molasses mixing. This is believed to be one of the most completely automated transfer systems in the feed milling industry.

In addition to the transfer system three other important panels are used for mixing, pelleting and bulk load-out operations. In the mixing operation the formula for each Merrimack Ration is pre-selected on a punch card. When the formula is to be mixed the operator inserts the card into a receptacle on the batching panel, sets the control switch and the automatic portioning system takes over. Even vitamin oils and animal fats are added automatically. Pre-mixes or medicants, however, are carefully prepared and hand dumped into the mixers. Finished feeds can be transferred into holding bins for storage, for bagging, or direct to the bulk load-out ready for shipment.

Quality control means accuracy. This fool-proof system makes it practically impossible for ingredients to be incorrectly added. **ADDITION OF ALL INGREDIENTS IS CONTROLLED TO AN ACCURACY OF PLUS OR MINUS ½ of 1%.**

Quality control means the prevention of contamination of today's high powered productive feeds. Anti-biotics and feed additives, proper in one feed, can be extremely harmful in another. Every possible precaution has been taken to prevent feed contamination.



FOUNDER, 1920 . . .

GEORGE M. PUTNAM

First and only president until the time of his death in 1951, Mr. Putnam was affectionately known as "Uncle George."



HERBERT E. WEBSTER

One of the first directors of Merrimack Farmers' Exchange, Mr. Webster was treasurer many years. At the time of his death, he was executive vice president.

Contamination takes place primarily in three areas; conveying, mixing and storage. Self-cleaning chain drag conveyors have been used in the conveying system. This type of conveyor has been designed to eliminate internal ledges and crevices and to prevent carryover of material from one discharge outlet to another. Nowhere is contamination any more difficult to control than in the mixing operation. Until recent years, to prevent contamination in such an operation, has been difficult, if not impossible.

This mill is equipped with two Sprout Waldron 3-ton horizontal mixers using air-sweeping to internally clean the mixers between batches. By use of air to "sweep" the mixers they are entirely cleaned of all material in only a matter of seconds.

CONTAMINATION PROBLEMS ELIMINATED

The Sprout Waldron smooth, common wall storage bins being used have eliminated contamination problems as all internal stiffeners have at least a 60° slope thus preventing build up of any material to later spoil or become mixed with other ingredients.

Corn grinding facilities will produce up to 16 tons hourly on two attrition mills which feed into a pneu-vac conveying system. A third attrition mill, to be used for miscellaneous grinding, is equipped with an independent pneu-vac system. With pneumatic conveying there is no possibility of material lodging in crevices to spoil and cause contamination. The material in this system is conveyed by air to various storage and use bins.

All ingredients and finished feeds during the process of handling and manufacture pass over permanent magnets at many strategic points to insure removal of all foreign metal.

The large drum magnet located at the top of the mill is self cleaning to insure separation and removal of both large and small pieces of metal.

Gyro-whip sifters, cleaners and aspirators are used in processing and objectionable impurities, such as sticks, lumps, tags, string, paper, lint and bag fuzz are automatically removed.

A 15-HP, two-stage air compressor with a cut out pressure of 175# operates all of the electric remote controlled gates in bins and conveyors and furnishes air for sweeping the mixers.

A separate 100-HP high pressure boiler supplies steam for the pellet mill, oat crimper, fat tanks, hot molasses tank and mill heating.

The new Richardson Speedac automatic bagging scale has a capacity of 17 weighings per minute. This scale is designed for maximum accuracy at a high-rate of speed.

NO ROOM FOR HUMAN ERROR

All outgoing bulk feeds are weighed automatically on a Fairbanks-Morse print-o-matic scale which eliminates all possible human error. These scales are tested regularly by personnel from the State Department of Weights and Measures.

Merrimack has had 40 years' experience in feed formulation and manufacture. Dr. Albert Tepper is Director of Nutrition and has charge of all feed formulation including handling of all medicants. He is ably assisted by our laboratory chemist, Paul Scripture. Feeds are constantly checked and sample tested in our laboratory. Merrimack rations are registered and also sold in Maine, Vermont and Massachusetts.

A Quality Control Mill

SIMPLY stated, a quality control mill means that feed is manufactured with proper equipment, assures that the product contains the correct ingredients at the required levels and that it is free from contamination.

Whether the mill is large or small, it must be able to produce a ton of feed economically.

EXCELLENT ENGINEERING EXAMPLE

Sprout-Waldron designed, equipped and constructed Merrimack Farmers' Exchange Mill in Bow, New Hampshire, is a good example of what proper engineering can do.

The Merrimack Mill is big — capable of producing 250 tons of feed daily; it's flexible — 50 different complete rations are made but yet it is a mill second to none with the ability to provide feed both in volume and variety at extremely low cost.

ROLE OF AUTOMATION

Automation plays an important role in any quality control mill and the heart of the Merrimack system is a huge 7' high, 15' long motor control center designed by Sprout-Waldron's Electrical Engineering Department.

This center controls, for example, the starting and stopping of some 99 motors in the plant, thus controlling all transfer movements of feed ingredients and finished feed from the time it is unloaded from railroad cars and trucks until it is delivered to bulk load-out bins.

This is believed to be one of the most completely automated transfer systems for the feed milling industry.

In addition to the transfer system, three important panels are used; for mixing, pelleting and bulk load-out operations.

AUTOMATIC MIXING SYSTEM

The Merrimack mill is equipped with an automatic "punch card batching (mixing) system" capable of producing an average of 250 tons per an eight-hour-day with two, three-ton mixers and is capable of even greater output, depending upon proper scheduling of production requirements and operating efficiency.

Quality Control means elimination of error and with the use of this system, it is virtually impossible to make errors.

The formula for each Merrimack ration is pre-selected on a punch card; when the formula is called for, the operator inserts the card into a receptacle on the control panel, sets the control switch and the automatic portioning system takes over. Even vitamin oils and animal fats are added automatically.

Quality Control means accuracy. This fool-proof system makes it virtually impossible for ingredients to be incorrectly added; and addition of all ingredients is controlled to an accuracy of plus or minus $\frac{1}{2}$ of 1%.

PELLETING — BULK LOAD-OUT PANELS

These two panels play important roles in manufacturing and distributing finished feeds.

Quality Control means the prevention of contamination of today's high powered productive feeds. Antibiotics and feed additives, proper in one feed can be extremely harmful in another. The Merrimack mill as has no other modern mill today, minimized this problem.

Contamination takes place primarily in three areas; conveying, mixing and storage.

Because of their relatively poor clean-out characteristics, standard screw conveyors are used only when one type of feed is going to be handled. In all other cases, self-cleaning chain drag conveyors are used. The S-W chain drag conveyor has been designed to eliminate internal ledges and crevices, and to prevent carry-over of material from one discharge outlet to another.

With pneumatic conveying there is very little chance of residue mingling with other products conveyed in the same system, nor is there a possibility of material lodging in crevices to spoil and cause contamination. The Merrimack mill is equipped with pneumatic conveying from their three attrition mills to various storage and use bins.

NEARLY 4 THOUSAND-TON STORAGE

Improperly designed and/or cheaply constructed bins have ledges and other projections where feed will accumulate and either spoil or be mixed with other feeds. Storage problems at Merrimack could be extremely troublesome because of the sheer number of bins alone. The mill is equipped with a total of 73 bins amounting to 133,130 cubic feet or large enough to hold approximately 4,000 tons of material.

The Sprout-Waldron smooth, common wall bins have eliminated contamination problems as all internal stiffeners have at least a 60° slope thus preventing build-up of any material to later spoil or become mixed with other ingredients.

Nowhere is contamination any more difficult to control than at the mixing operation. Until recent years, to prevent contamination in such an operation has been difficult, if not impossible. This mill is equipped with two Sprout-Waldron three-ton horizontal mixers using air-sweeping to internally clean the mixer between batches. By use of air to "sweep" the mixer, in only a matter of seconds it is entirely cleaned of all material.

WORLD'S LARGEST MANUFACTURER

Merrimack Farmers chose Sprout-Waldron to design, equip and construct the mill for not only is Sprout-Waldron the world's largest manufacturer of feed milling equipment, but its knowledge in the design and construction of complete mills is unequalled by any feed milling machinery manufacturing firm in the world.

The Merrimack Mill has been designed with one specific purpose, to economically meet the needs of its many customers engaged in wide varieties of agricultural interests. Merrimack customers have reason to be proud of the facilities available to them.



GEORGE A. BASSETT

Named president in 1951 after long years of service to the Exchange, he still serves in this capacity. He is an active dairy farmer and is serving in many other agricultural activities.



HAROLD A. CHASE

Prior to being named general manager in March, 1962, Mr. Chase was store manager, store supervisor, credit manager and assistant manager. He has been with the Exchange for thirty-five years.

Past General Managers . . .



RALPH A. PARMENTER

Mr. Parmenter was the first general manager of Merrimack, serving from 1920 until 1941 when he directed the construction of the first mill at Bow. He managed the mill until his retirement in 1944.



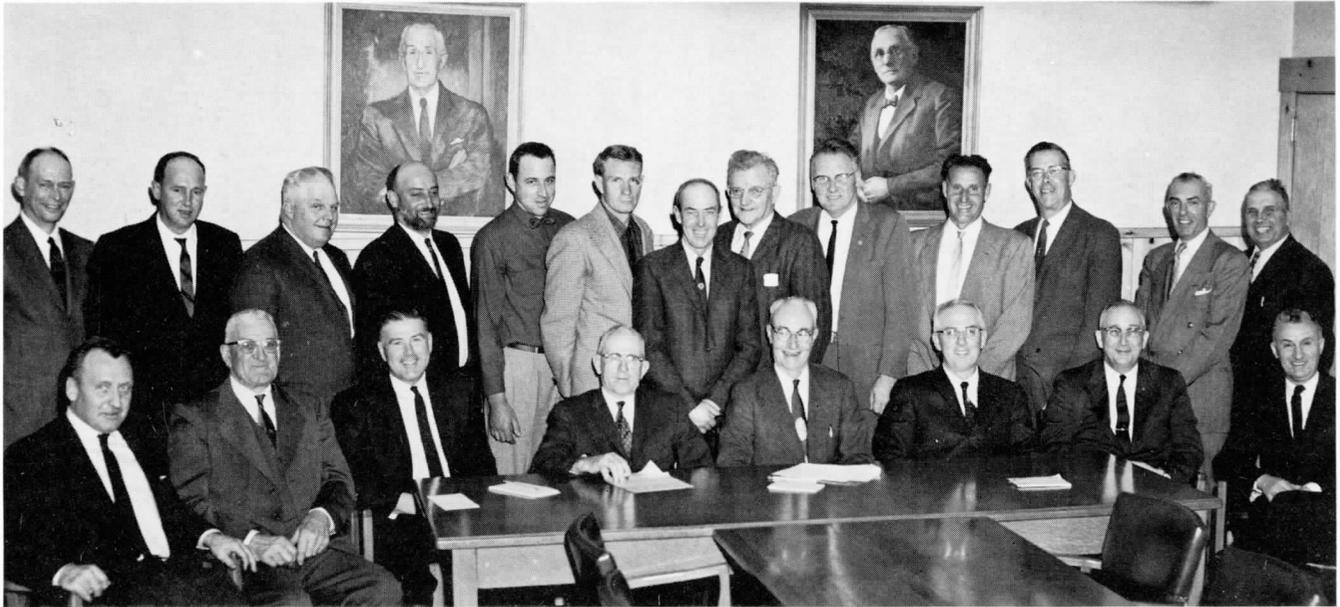
ROY W. PEASLEE

Merrimack's first branch store was opened by Mr. Peaslee at Derry, N.H. in August 1924, forerunner of 23 stores. He served for years as sales manager and was general manager from 1941 to 1955.



LOREN A. O'BRIEN

Mr. O'Brien was manager of the Boston office buying all grains for Merrimack from 1941 to 1955 when he was named general manager which position he held until his sudden death in 1962.



A MOMENTOUS DECISION was reached by Exchange directors, pictured here, when they voted to build a "push-button" grain mill at Bow. Seated, left to right: Alfred F. Conner, Derry; George O. Carleton, Mont Vernon, vice president; Walton A. Stiles, Rochester; George A. Bassett, Fremont, president; J. Lloyd Kelley, Franklin, clerk; Lester E. Connor, Henniker; Harold A. Chase, Concord, general manager; and Carlo Bruno, Concord, mill superintendent. Standing: Leon Morris, Rindge; Wallace Reede, Windsor, Vt.; Frank M. Kimball, Hopkinton; James J. Page, Pike; Allen Ilsley, East Weare; Percy Taylor, Center Ossipee; Nathan Smith, Pittsfield; William T. Jordan, Sr., Concord (deceased); Malcolm Harrington, Laconia; Maurice Taylor, Laconia; John C. Cushing, Concord, treasurer; John Liberatore, Newmarket and Joel Barney, Plymouth.

CONGRATULATIONS TO MERRIMACK FARMERS' EXCHANGE, INC.

on their

New Feed Mill

And 44 Years Service to New Hampshire's Agricultural

FARM BUREAU ASSOCIATION

WALTHAM, MASSACHUSETTS



Distributors of Dependable

FARM SUPPLY PRODUCTS

Unico is the trademark name of a wide variety of dependable, high quality farm supply products made available by United Co-Operatives, Inc., of Alliance, Ohio. Quality control, research and continual testing assure farmers of known quality of the Unico products for the home and farm.



BUILDING COMMITTEE — Seated: George O. Carleton, Mont Vernon, vice president; J. Lloyd Kelley, Franklin, clerk; George A. Bassett, Fremont, president; Walton A. Stiles, Rochester, Executive Committee chairman; Lester E. Connor, Henniker, Executive Committee. Standing: Dr. Albert E. Tepper, Concord, director of nutrition; Harold A. Chase, Concord, general manager; Robert J. Whitney, Milford, sales manager, and Carlo T. Bruno, Concord, mill manager. John C. Cushing, treasurer, was absent when the picture was taken. Dr. Tepper and Robert Whitney, not official members of the board, were Consultants.

THE WOODCO CORPORATION

of Lowell, Massachusetts

and

Northbergen, New Jersey

Makers of New England's Finest Windows
and other quality millwork
is pleased to be the source of supply for the
customers of the Merrimack Farmers' Exchange, Inc.



36 MERRIMACK RATIONS

Merrimack 20% Dairy Ration (soft)
Merrimack 18% Dairy Ration (soft)
Merrimack 17% Dairy Ration (soft)
Merrimack 16% Dairy Ration (soft)
Merrimack 14% Dairy Ration (soft)
Merrimack White Mountain - 16 (soft or pellet)
Merrimack White Mountain - 20 (soft or pellet)
Merrimack 14% Fitting Ration (soft)
Merrimack Fodder Ration (soft or pellet)
Merrimack 16% Nu-Pels (pellet)
Merrimack 18% Nu-Pels (pellet)
Merrimack 20% Nu-Pels (pellet)
Merrimack Calf Starter (milk replacer)
Merrimack Custom Calf Grower

Merrimack Chick Starter
Merrimack Super Mash
Merrimack Super Mash - H (worm treatment)
Merrimack High Level Antibiotic
Merrimack Indian Head Broiler
Merrimack Hi-F Layer
Merrimack Hi-F Layer - H (worm treatment)
Merrimack Hi-F Grower
Merrimack Complete Layer
Merrimack Complete Grower
Merrimack Grower Layer
Merrimack Breeder
Merrimack All Mash
Merrimack Turkey Grower Pelleted
Merrimack Scratch Feed

Merrimack Trail Blazer (complete Horse Feed) Merrimack Sheep and Goat
Merrimack Horse Feed Merrimack Rabbit Pellets
Merrimack Pig Feed Merrimack Premium Dog Food (meal or pellet)
Merrimack Expanded Dog Food

You buy the BEST when you buy MERRIMACK RATIONS



MISS LOUISE E. COLLINS

Active in the operation of the Merrimack Farmers' Exchange, Inc., is Miss Collins, assistant corporate clerk in charge of advertising who joined the staff in 1922, having the longest tenure of service of any company employe.



ORIGINAL MERRIMACK MILL

Growth of Merrimack Farmers' Exchange, Inc., is reflected by the 80-ton daily production of this original mill in 1923 compared with 250 tons of the present automated mill.

THE NORTH BRANCH BUILDERS, INC.

WEARE, N. H.

GENERAL CONTRACTORS

AGRICULTURAL

COMMERCIAL

RESIDENTIAL

David R. Titcomb
Tel. Weare 398-2444

Winthrop C. Bartlett
Weare 398-2540

Progress through Research...

In Feed Manufacture At Merrimack

By Dr. A. E. Tepper
Director Of Nutrition

FEED manufacture, a very essential operation at Merrimack, is not one wherein only one person is responsible but rather is the combined effort of many — nutritionist, buyer, supplier, control chemist, mixing foreman, mill superintendent, salesmen, general manager at the top and including the lowest paid man in the operation. Each are extremely important and must be and are taught to appreciate quality control.

Quality control then is truly no more than people with regulation of action by all parties concerned to produce a definite product which will perform its purpose efficiently and at a relatively low cost in the hands of the feeder.

This ideal of good quality control in **Merrimack Rations** is essential to all at Merrimack. You, the feeder or user of these many offered rations prove quite readily under your own farm production operations, with the aid of Merrimack Sales and Service

personnel as required, whether they will perform as they should.

Merrimack uses well trained employes to carry out the process of feed production. Highest quality and efficiency in use is always foremost. From the time of arrival of ingredients ordered until the finished feeds are released for distribution to the producer, routine tests of quality, nutrient content, texture and "feedability" are carried out by our inspectors and laboratory control chemist.

Formulations of all feeds offered are the responsibility of the writer but with it goes a continuing study and review of experimental research from the government and commercial laboratories, State Experiment Stations, research journals and the popular press.

Wherever information is available that will assist Merrimack in producing improved diets for more economical results in the hands of the feeder, it is urgently sought and used. Users of these feeds tell us frequently of their good value and we respect these reports to us, suggesting means for improvement.

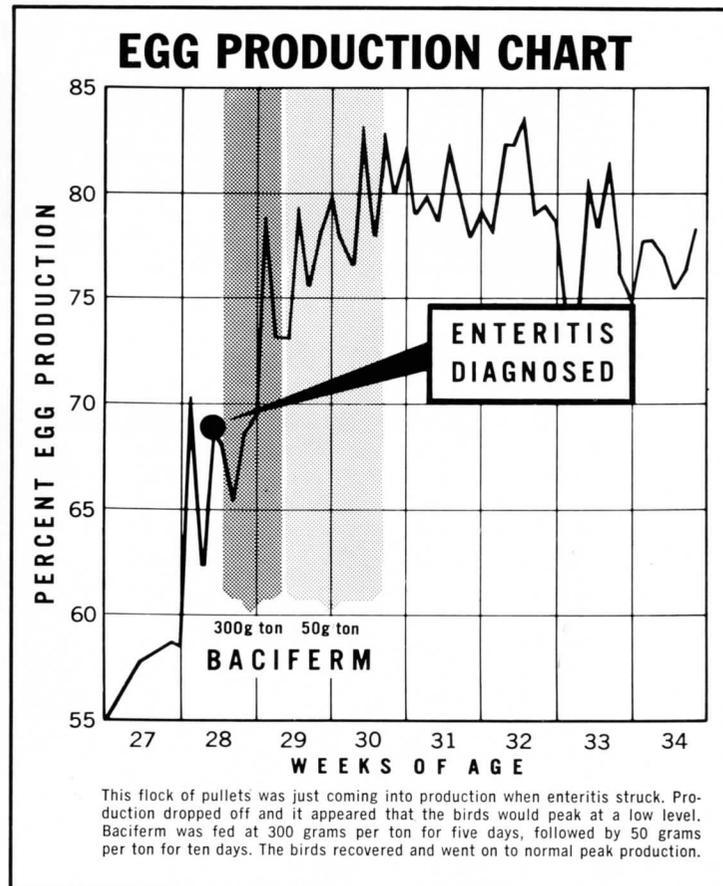
Merrimack Feeds, since 1920, are "Made Today and Fed Today." They are fresh, nutritionally balanced, palatable and always will produce economic value for the feeder.

With our new automatic mill herein described and the continued use of linear programming, we will continue to make only top grade rations for use in our New England area.

We invite those of you who have not used **Merrimack Rations** to give them a fair trial and prove to yourself their value.



PAUL N. SCRIPTURE, *Chemist, in feed testing laboratory located in the Mill.*



BACIFERM[®]

ZINC BACITRACIN

hits hard at layer enteritis

Enteritis is perhaps the most serious production-robbing problem facing the layer industry. Wide variations in symptoms are observed, depending on the severity of the condition. Among these symptoms are: lowered egg production, watery droppings, lowered feed consumption, and pale or blue combs. Upon autopsy, the intestine may be visibly inflamed, intestinal peristalsis will be impaired and the intestinal contents will be quite watery.

Baciferin is the only antibiotic supplement which fights enteritis in three separate and distinct ways:

1. Antibacterial Activity — Zinc bacitracin antibiotic fights infection of the intestinal lining by killing bacteria at the site of infection. Gram for gram, zinc bacitracin gives

higher intestinal antibiotic activity than any other antibiotic! The potency is at the place it is needed.

2. Zinc Factor — The zinc in zinc bacitracin is active in the repair of intestinal tissue in a manner similar to the activity of the well-known zinc ointments used for burns. Only Baciferin has this factor.

3. Zinc Amino Acids — Baciferin contains zinc amino acids. Medical research has shown that feeding these materials increases rate of healing by from 15 to 20 percent. Only Baciferin has this factor.

To prevent egg production drop and to insure 3-way action against enteritis, specify Baciferin Zinc Bacitracin. Zinc makes the difference.

Animal Nutrition Sales Department

COMMERCIAL SOLVENTS CORPORATION

260 Madison Avenue, New York, N. Y. 10016

Farmers Gain Voice In Buying June, 1920

PREVIOUS to the year 1920, New Hampshire farmers had been accustomed to, but unable to control, the position which they and countless other farmers always had been in, namely the necessity of selling their produce at wholesale prices and buying back products for farm and home use at high retail prices.

SPEARHEADED BY MR. PUTNAM

In an attempt to offset this disadvantage and to bring to all New Hampshire farmers a voice in their own business of buying, the Merrimack County Farmers' Exchange, Inc. was organized in June, 1920. This movement was spearheaded by "Uncle" George Putnam and was made possible by a small group of central New Hampshire farmers posting their personal bonds to the extent of \$17,000.

It was organized as a farmer-owned stock-financed company and the by-laws allowed one vote per person, thereby eliminating the possibility of individual control through stock ownership.

The incorporation papers were signed for the Exchange by Messrs. Warren Tripp, Horace S. Martin, George A. Hill and George M. Putnam. The original incorporators were extremely farsighted in their thoughts of the corporation's possibilities.

Witness this portion of the Charter — "for purpose of buying, selling, exchanging, leasing, mortgaging, and generally dealing in real estate; buying, selling and dealing in farm produce of all kinds, food stuffs, fertilizers, machinery, tools, appliances, farm supplies

and personal property; constructing, maintaining and operating produce exchanges, warehouses and storage plants; breeding, raising and buying, selling, exporting, importing and dealing in cattle, sheep, horses and livestock of all kinds;

OTHER CORPORATE POTENTIALS

"building, constructing, buying, leasing or otherwise acquiring and maintaining slaughter houses for the business of butchers and packers; manufacturing, buying, selling and dealing in articles made from the carcasses of animals; acquiring farms and land suitable for stock raising and agriculture; buying and selling all kinds of coal and its products and by-products; selling goods, wares and merchandise as commission merchants and general selling agents, particularly for farm and dairy products and maintaining such buildings as may be necessary for carrying on the aforesaid business."

The business was started at the present site of the Main Office on Low Avenue in Concord. Mr. Ralph E. Parmenter became company general manager in August 1920. An office girl and a store manager were hired. This complete staff of three employes handled a total volume of \$87,000 during the first year's operation.

At the end of the third year a net profit was realized for the first time, \$171. In the beginning, all feeds and grains handled were purchased outside in carlot

(Please turn page)

when it's **TIME** to get
your house in order...

do it the smart way with



DEVOE

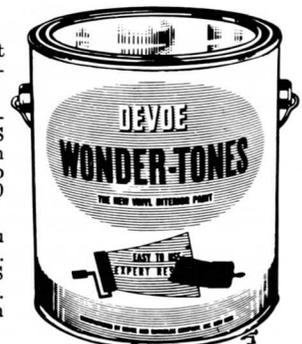
DEVOE WONDER-TONES

It's smart...and easy...to paint your home *today* with smooth-as-silk WONDER-TONES.

You'll please your wife, and yourself, because WONDER-TONES applies easily and smoothly with brush or roller, leaves no lap marks and dries in just 20 minutes.

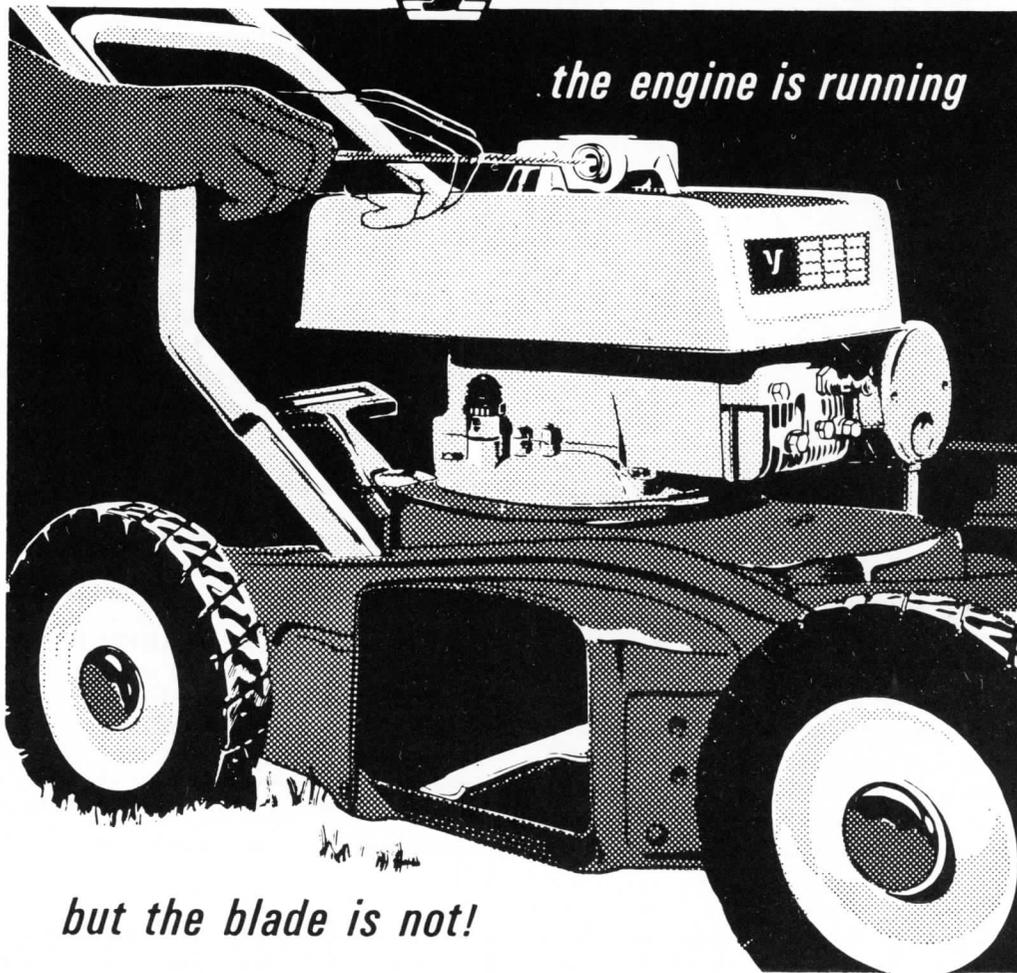
No annoying paint odor — so you can use the rooms the same day. And DEVOE WONDER-TONES leaves walls completely washable. Equipment washes in water with no clean-up mess.

Choose from over 1,000 Library of Colors.



COMPLETELY
WASHABLE

START WITH **YARD-MAN**[®]



the engine is running

but the blade is not!

HOW SAFE CAN YOU GET?

Lawn mowing without the unique Safety Clutch Yard-Man pioneered, is like driving a car without a neutral gear. When you can start your mower with the blade disengaged, when you can stop the blade instantly with only a touch of your toe, when you can assure yourself of maximum safety in a rotary lawn mower . . . why settle for less?

**Trade your old mower
for a YARD-MAN!**

Farmers Gain Voice In Buying (Continued)
quantities and delivered from car door. In 1923 Merrimack started manufacturing its own registered feeds in a new mill adjacent to the Main Office.

FIRST BRANCH STORE

The first branch store was opened in Derry in August, 1924 and in the fall of the same year the business was expanded into Hillsborough County. At this time the word "County" in the incorporated name was dropped. Since then the company has been known as the Merrimack Farmers' Exchange, Inc.

In 1925, the Exchange bought the Rockingham County Farmers' Exchange and, by so doing, acquired a store in Exeter and a mill and retail store at Epping.

During the period between 1925 and early 1941, ten additional branch stores were opened making a total of 16 stores. The business had expanded to the point it became necessary to construct a new modern milling plant in Bow. The public opening of this new mill was held December 10, 1941.

A feature of this new mill was the addition of a feed analysis laboratory. Quality control of all feeds manufactured at the mill was maintained closely by the aid of a chemist. Daily tests of incoming ingredients and outgoing rations were performed to assure that all guarantees of quality were being met.

CUSTOMER SERVICE EXPANDED

Customer service was later expanded to include the processing and analysis of soil, hay, silage and water supply samples at the laboratory. This facility was

an added insurance in carrying out a long established policy that **Merrimack Rations** would be made of the highest quality ingredients obtainable.

Facilities were provided for handling bulk loading of feed for delivery direct to the farm from the mill in March 1953. This operation began at our Epping mill but was later transferred to the mill at Bow.

Gradually the Exchange expanded into Belknap, Cheshire, Sullivan, Strafford, Carroll, Grafton and Coos Counties. The last store to be opened was on December 1, 1961 in Coos County at Lancaster making a total of 23 stores, all in New Hampshire.

During the years, the lines offered to customers were greatly expanded to include seeds, spray, fertilizer, farm machinery, building materials and miscellaneous items currently totaling around 4,000. Just previous to the year 1950, the volume of sales in this field had reached such proportions it became necessary to construct a new farm equipment supply and building materials warehouse at Bow in the vicinity of the feed milling plant. This new warehouse, providing about 34,000 square feet of space, including offices for purchasing agents for all supplies other than feeds, was put into use in March, 1950.

ADDITIONAL WAREHOUSE SPACE

Four years later 20,000 square feet of additional warehouse space was added. This provided much needed space for seed, fertilizer, spray materials and miscellaneous equipment items. The seed packaging operation was transferred into this area together with an equipment repair and service shop.

Nothing but the best at the Exchange



AMERICAN Fence

High tensile strength in both galvanized and aluminum-coated fence. (The aluminum coating lasts 3 to 5 times longer than galvanized.)



AMERICAN Barbed Wire

Both galvanized and aluminum-coated available in eight different types.



AMERICAN Nails

The nation's biggest selection of types and sizes.

USS and AMERICAN are registered trademarks.



United States Steel



Sales Growth From \$87,000 to \$5,596,300

A STAFF of three employes handled a volume of sales totaling \$87,000 in 1920-21, the first fiscal year of the Merrimack Farmers' Exchange, Inc.

180 EMPLOYES ON PAYROLL

By stark contrast of progress, sales of \$5,596,300 were recorded for the fiscal year ending September, 1963. This tremendous growth now requires 180 employes, 20 of them in the mill and a road staff of five making calls in the field.

By further comparative business gains, a net profit of \$171 was realized for the first time in the third-year of operations.

During 44 years of business, the Exchange has returned \$1,173,200 in dividends to its stockholders. The Exchange is subject to, and pays, local, state and federal taxes in line with all other businesses. These expenses together with wages, interest, depreciation, etc., totaled \$1,070,948.50 in the past fiscal year.

The analysis of retained earnings account shows a balance of \$573,983.28 as of September, 1963.

Merrimack merchandise and services are available to the general public, both rural and urban.



Merrimack's Bulk Tank Fleet. Drivers l. to r. Harry O. Lewis, Sauveur A. Audet and Fred Densmore.

66 VEHICLES IN FLEET

A fleet of 52 trucks and 14 passenger cars are required to service the many Merrimack accounts. Included in this number of trucks is the bulk feed fleet comprised of five bulk tank trucks and six bag bulk units.

Congratulations from

J. C. MADIGAN

Shaker Road

Harvard, Massachusetts

Distributors of

United States Gypsum Company

Limestone Products



JOHN C. CUSHING — has been with the Exchange thirty-five years. He started to work in the Bookkeeping Department and currently is treasurer of the Exchange.



ROBERT J. WHITNEY — Served as store manager at Milford and Store Supervisor. Mr. Whitney was named sales manager in 1962.



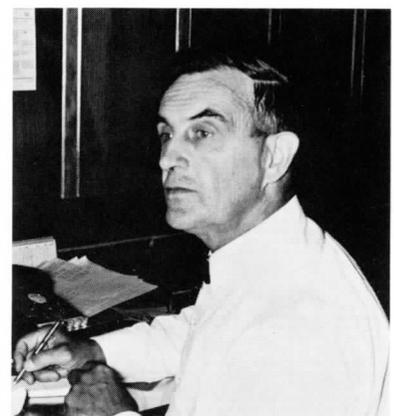
ALBERT M. HARDY — An Exchange employee for thirty-five years, Albert "Tut" Hardy has served as store manager, store supervisor, assistant credit manager and currently is credit manager.



CARLO T. BRUNO — In 1936, Carlo Bruno joined the bookkeeping department at the main office and later was transferred to the Milling Department. Since 1953 he has been manager of this department.



DR. ALBERT E. TEPPER — Prior to being named Director of Nutrition in 1963, Dr. Albert E. Tepper was poultry specialist for the Exchange for twenty-two years.



HAROLD W. HARDY — Harold W. Hardy has been in the Milling Department for twenty-one years. Today he is assistant mill manager and bulk dispatcher.

STORES AND MANAGERS

Bow Edward T. Raymond
 Bradford Clarence K. Wheeler
 Claremont Dana G. Woodman
 Concord Alvin Moses
 Derry Oscar M. Thompson
 Epping Milton E. Johnston
 Epsom Arthur D. Smith
 Exeter William S. Wright

Franklin George J. Daigneault
 Goffstown Paul E. Nadeau
 Henniker Clarence L. Fitch
 Keene Howard E. Hurd
 Laconia Donald A. Butterfield, Jr.
 Lancaster Edward W. Hartford
 Manchester Donald R. Moore
 Milford Albert N. Rock

Nashua G. Everett Haynes
 Ossipee Raymond B. Brooks
 Peterborough Donald Harris
 Pittsfield John L. Cotton
 Plymouth Adelbert S. Twitchell
 Rochester J. Donald McLain
 Woodsville Arthur C. Morrison

41 Years of Service . . .

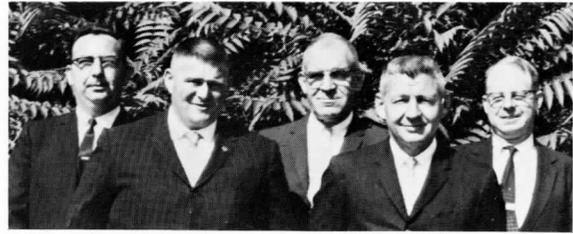
Former Route Salesmen Transferred



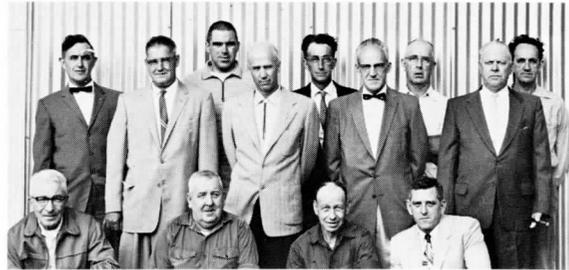
ALVIN MOSES
Mr. Moses, Merrimack's oldest male employee in point of service, is manager of the retail store at Concord.



CLARENCE A. SWEENEY
Another 41-year employee, Mr. Sweeney was transferred to the Service Department in 1956.



SALES REPRESENTATIVES — Front row: Paul W. Davis and Webster E. Bryant. Back row: Richard C. Rogers, Harold D. Hurd, and Gordon Anderson.



MILL PRODUCTION CREW — Front row: l. to r. Edward J. Neveux, Arthur J. Curtis, Andrew J. Fowler, Richard K. Morse. Standing: Harold W. Hardy, R. Earl Smith, Ralph F. Eckhardt, Julius E. Avery, Charles Welch, Paul N. Scripture, Paul Judkins, George C. Stanley and Eldon W. Hardy.

CONGRATULATIONS TO

MERRIMACK FARMERS' EXCHANGE, INC.

ECONO-LAP Corrugated Roofing and Siding

GALVANIZED and COLOR COATED STEEL SHEETING

Manufactured By

STEELITE BUILDINGS, INC.

REYNOLDS  **ALUMINUM**

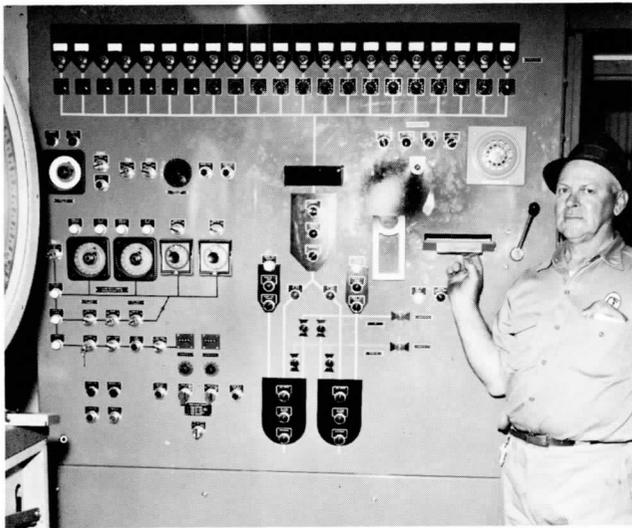
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of NEW ENGLAND, INC.

MERRIMACK, N.H.



One of the marvels of our new PUNCH CARD BATCHING SYSTEM is its miraculous precision. The electronic controls can measure the precise amount of each ingredient required for each and every mixture. The quality and analysis of each bag of feed is identical in every degree with every other bag of the same feed each hour, each day, each batch until the formula is changed. All done with the wonders of electronics, automatically with no chance of human error.

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Nation-wide supplier of
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Specialized Service Everyday

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BULLDOZING - BACKHOE & LOADER WORK

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FILL - SAWDUST - SHAVINGS

ROBERT E. CUTTER

GOSSVILLE,
NEW HAMPSHIRE

Congratulations to
The Merrimack Farmers' Exchange, Inc.

**VERMONT ASSOCIATED LIME
INDUSTRIES, INC.**

Winooski

Vermont



**I LIKE
IT
BETTER**

PREMIER
genuine sphagnum
PEAT MOSS



**I SELL
IT
FASTER**

Any combination shipped in one carload
Also European Peat Moss — burlap and
polyethylene — 7½, 6, 4 cu. ft.



**COMPRESSED
LARGE BALES**

"The
Super Value
Bale"



**COMPRESSED
PLASTIC BALES**

Poly-
laminated
inside and
outside
6 and 4
cu. ft.



**Now in
BAGS**

Loosens
freely —
ready to use
KING 6 Bag
KING 3 Bag



PLASTIC PACKAGES

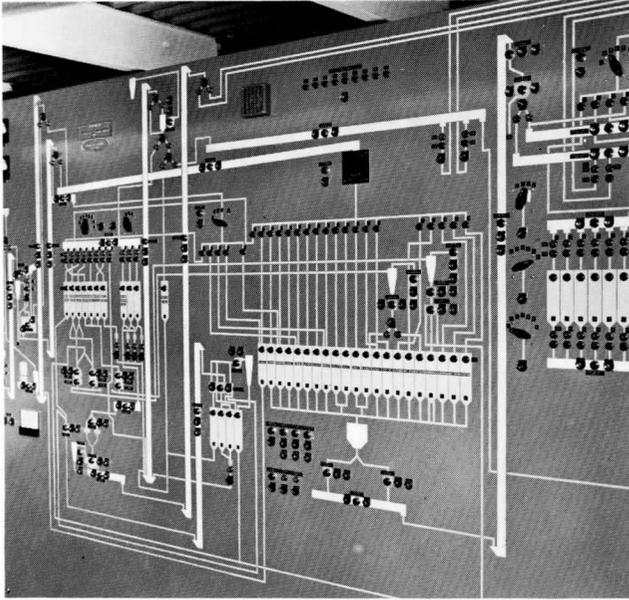
Now the new
yellow all-plastic
package line
1½ and ½
cu. ft.
3 and 1
peck

Send for prices and details now
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Sales Manager
WILLIAM BUZEL

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NEW HAMPSHIRE SAVINGS BANK
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CONCORD NATIONAL BANK
CONCORD SAVINGS BANK
SERVING THE CONCORD AREA**

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MOTOR CONTROL PANEL — This center controls the starting and stopping of some 99 motors in the plant. By pushing the proper buttons he can activate the ingredient receiving operation, grinding, crimping, corn cutting and molasses mixing. This is believed to be one of the most completely automated transfer systems in the feed milling industry.

Congratulations on your outstanding success and Best Wishes for your continued growth.

Lockwood Nutrition Service, Inc.
Suppliers of Feed Ingredients
177 Milk St., Boston, Mass.
Phone: 617-482-5655

Sidney Lelchook
Hyman M. Lockwood
John A. Costa

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INCORPORATED**

DIVISION OF
INTERNATIONAL TALC COMPANY

Manufacturers of Carbola's
Disinfectant White Paint

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The Merrimack Farmers' Exchange, Inc.
on their Successful Growth
of Over Forty-Four Years!

Compliments of

**Rockland-Rockport Lime
Co., Inc.**

Rockland
Maine

Compliments of
Charles J. Koelsch Grain Co., Inc.
 Boston
 Massachusetts

Headquarters for

- * **New Englander Blends**
(For Poultry and Livestock)*
- * **New Englander Vitalizer**
(For Ruminants)*
- * **Warehouse Stocks available from Augusta, Maine ***
- North Atlantic Fish Meals**
(Redfish, Whitefish, and Sardine/Herring)
- Condensed Fish Solubles**
- Marine Vitamin Oils**
(All Potencies)
- Frozen Fish**
(For Mink Feeding)

NEW ENGLAND BY-PRODUCTS CORP.
 28 Church St. • Winchester, Mass. • 617-729-5400

*"Congratulations
 to
 Merrimack Farmers' Exchange — we have
 been proud to serve them
 thirty of their forty four years."*

**FERNEAU GRAIN
 COMPANY**



Blanchester, Ohio
 Area Code 513-783-2111
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*"An organization where every
 customer counts."*

Now

Watkins
**TRACE MINERAL
 SALT**

is

Medicated

with **EDDI...**

**Aids in preventing
 FOOT ROT in Cattle**

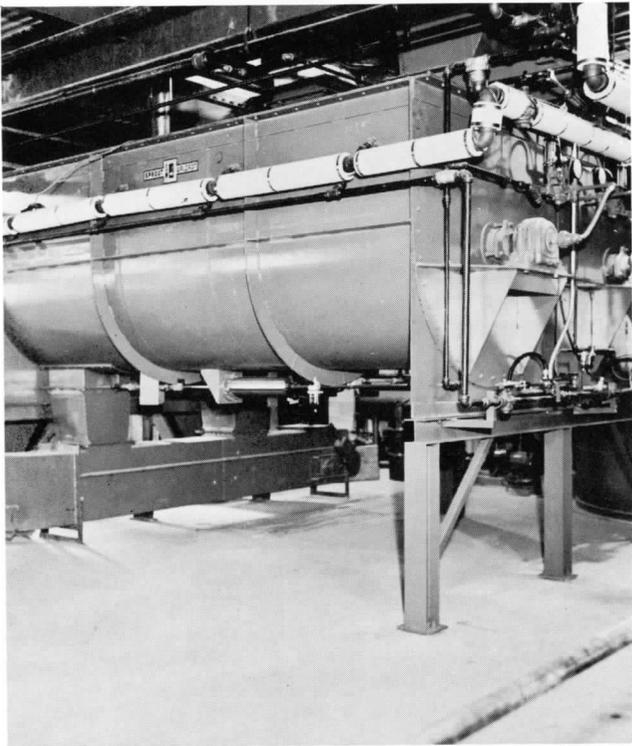
Watkins Trace Mineral Salt has always been top quality for cattle feeding, providing the finest in nutrition. Now, something NEW has been added — EDDI (Ethylene-diamine Dihydriodide) — the medication that helps prevent foot rot, and lumpy jaw (soft tissues) in cattle.

So now you can feed your cattle properly with top quality Watkins Trace Mineral Salt and get protection from foot rot in your cattle at the same time. Keep your herd healthy. Ask for WATKINS Trace Mineral Salt Medicated with EDDI.



**WATKINS
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 Watkins Glen, New York

Ask for and get all the other Watkins Salt products for farm and home (Granulated — Coarse Fine — Packers — Brine Beads — Blocks — Bricks) at your nearest Merrimack Store.



There are two of these three-ton HORIZONTAL AIRSWEPT slow speed mixers. They are swept clean by compressed air between each formula batch change.

TATERSTATE POTATO Co.
Presque Isle, Maine

Suppliers of
 MAINE CERTIFIED
 SEED
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Congratulations
 And Best Wishes
 to

The Merrimack Farmers' Exchange, Inc.

Niagara Chemical Division
 FMC Corporation
 Ayer, Massachusetts



. . . New Hampshire's
 Leading Wholesale Distributor and
 Your Best Source for . . .

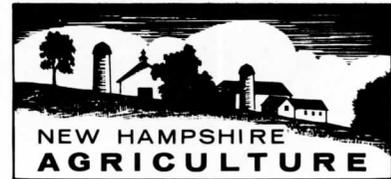
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**supplies of EVERY
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 CONCORD, N. H.

Interesting Facts About New Hampshire Agriculture



New Hampshire stands fifth among the New England States in cash receipts from Farm Marketings with total annual income in 1962 of \$55,063,000.00.

Dairying leads New Hampshire Agricultural segments with the annual income in 1962 of \$21,879,000.00 from milk and milk products and an additional \$3,046,000.00 from the sale of calves and cows.

Poultry production in New Hampshire, once leading the world, although drastically reduced, still returned \$12,671,000.00 from the sale of market eggs and another \$8,613,000.00 from chickens and broilers in 1962.

The Granite State had about 13,000 farms in 1949, but with the increasing size required for modern farm units small operators were forced into other occupations and the number of farms has reduced to about 5500 in 1962.

The size of farms in New Hampshire has almost tripled in size, both in land usage and in animal or operational units in the period of the past twenty years.

There are 1541 dairy farms having 10 or more milking animals in New Hampshire at present. These farms maintain a total of 64,000 milking cows. There are 50 farms having over 100 cows; 6 farms with over 150 cows; 1 with over 200; and 1 with over 350 milking cows. The average size of the New Hampshire dairy herd is about 42 animals.

The New Hampshire apple harvest, reduced by lack of rainfall in 1963, still produced about 1 million 200 thousand bushels, 50 orchardists produced about 75% of this crop while another 50 growers harvested the remaining 25%. There are about 100,000 trees in the State.

The New Hampshire Bureau Federation, a family type membership organization, had 4119 members in 1962 with strong activity in all 10 counties. The Farm Bureau Young Peoples Association, ages 17-30, has been well organized in 6 counties and plans for the remaining 4 to join in shortly.

Approximately 10,000 people, representing farmer operators, family members working over 15 hours, and regular hired help, are directly involved in New Hampshire farming.

The American farmer gets only 39¢ of every \$1.00 spent for food at the grocery store.

Despite the reduction to ½ the number of farms as in 1949, New Hampshire farmers realized a greater total production in 1962 over the 1949 total.

With the building boom in nearby industrial centers, greenhouses and nurserymen throughout the State are showing large gains in annual income through the sale of plants, ornamentals and landscaping aids. The 1962 figures show \$2,445,000.00 total income.

New Hampshire once had 300,000 sheep to boast about back in 1880, but the westward movement to expansive range has taken most of them. Today there are about 8000 sheep kept in the State with many of them under the ownership of 4-H boys and girls.

Vegetable growing is well recognized in the State with some 3000 acres harvested annually in Hillsboro County alone. Another 3000 acres is found elsewhere in the State. Best known products include sweet corn, cabbage, and squash. Two-thirds of the produce grown is sold out of State to processors or direct to store chains with the balance being sold to roadside stands and stores within New Hampshire.

The average value of New Hampshire farms, land and buildings, is about \$22,731.00 with the average cost of these items per farm at almost \$100.00 per acre.

The average size of New Hampshire farms has been constantly increasing annually due to the necessity for larger units and increased volume. 236.8 was the average size of farms as reported in the 1959 census with even larger figures estimated for 1963.

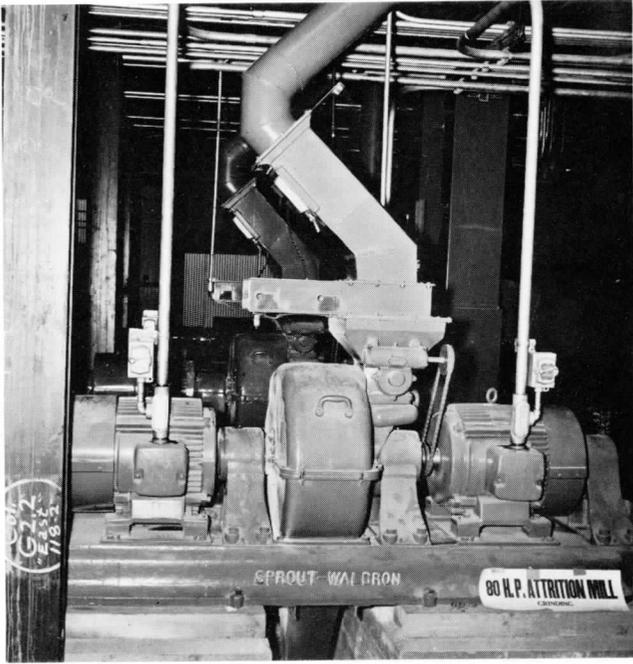
Total farm land in New Hampshire is about 809,628 acres and forest land in the State totals about 4,961,340 acres.

Approximately 250,000 turkey poults are hatched annually with most of them being sold and shipped to other sections of the country. About 40,000 are raised in the State for local New England markets. An estimated figure of 5000 turkeys are kept for breeding flocks.

Information relative to agricultural enterprises may be obtained upon request to the State Department of Agriculture, State House Annex, Concord, and the Cooperative Extension Service, University of New Hampshire, Durham, or to the County Agricultural Agents located in the Cooperative Extension offices in the respective counties.

PREPARED BY THE NEW HAMPSHIRE DEPARTMENT OF AGRICULTURE

This page sponsored by a friend of Merrimack Farmers' Exchange, Inc.



Two of these double runner 80 HORSE-POWER ATTRITION MILLS are for grinding corn and will produce up to 16 tons per hour — the other is for grinding oats and barley and will produce 8 tons per hour. These materials are then fed into a Pneu-Vac conveying system.

Best of Luck
on Your New Mill!

**PENN SERVICE
ENGINEERING &
CONSTRUCTION CO.**

Wilbur Cronk
Owner and Manager

Best Wishes

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24 Pleasant Street

Concord

New Hampshire



Best Wishes from Stern Can Co.
for your Continued Success



We Feel Like a Member of the Family

Rice's has been providing tire service to Merrimack Farmers' Exchange for so many years — over twenty, in fact — that we take the same pleasure and pride in the company's continued growth as if we were a part of the firm.

We are pleased that we have been able to provide useful service to the company's truck fleet over so long a period. It has been, for Rice's, an association which we value highly.

We predict that the future will bring increasing success to Merrimack Farmers' Exchange which has served New Hampshire so well for so long. Congratulations!


rice's

canal & granite sts., manchester

**NOW IN THE
CONCORD AREA!**
New Retail
Sales-and-Service Dept.
**RICE'S
BOW PLANT**
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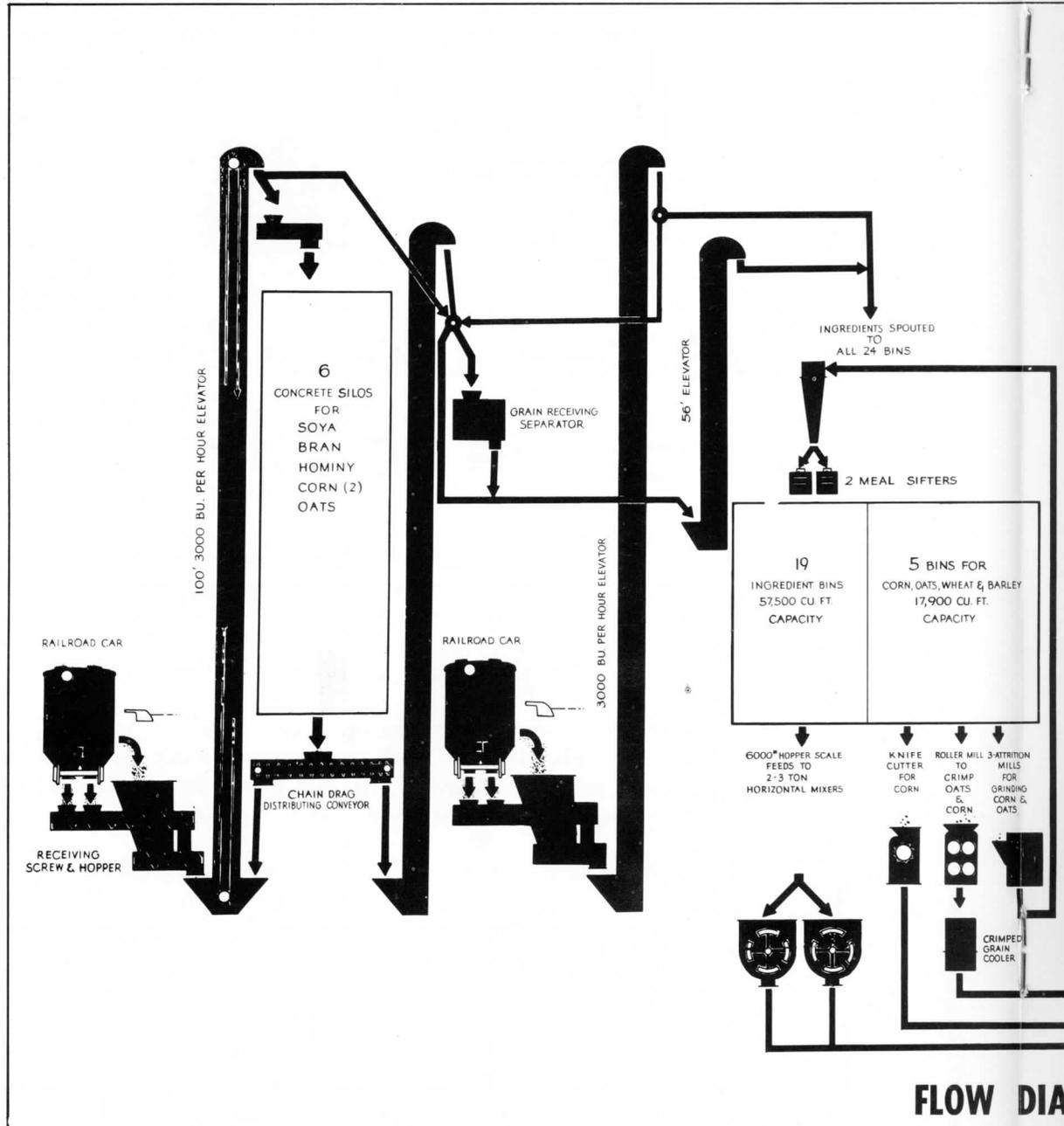
Manufacturers of **"SAFTI-PROVEN"** Retreads and Distributors of

U. S. ROYAL® TIRES

SPROUT-V

DESIGNS, ENGINEERS, CONSTRUCTS, A

**STORAGE
CAPACITY:
4000 TONS**

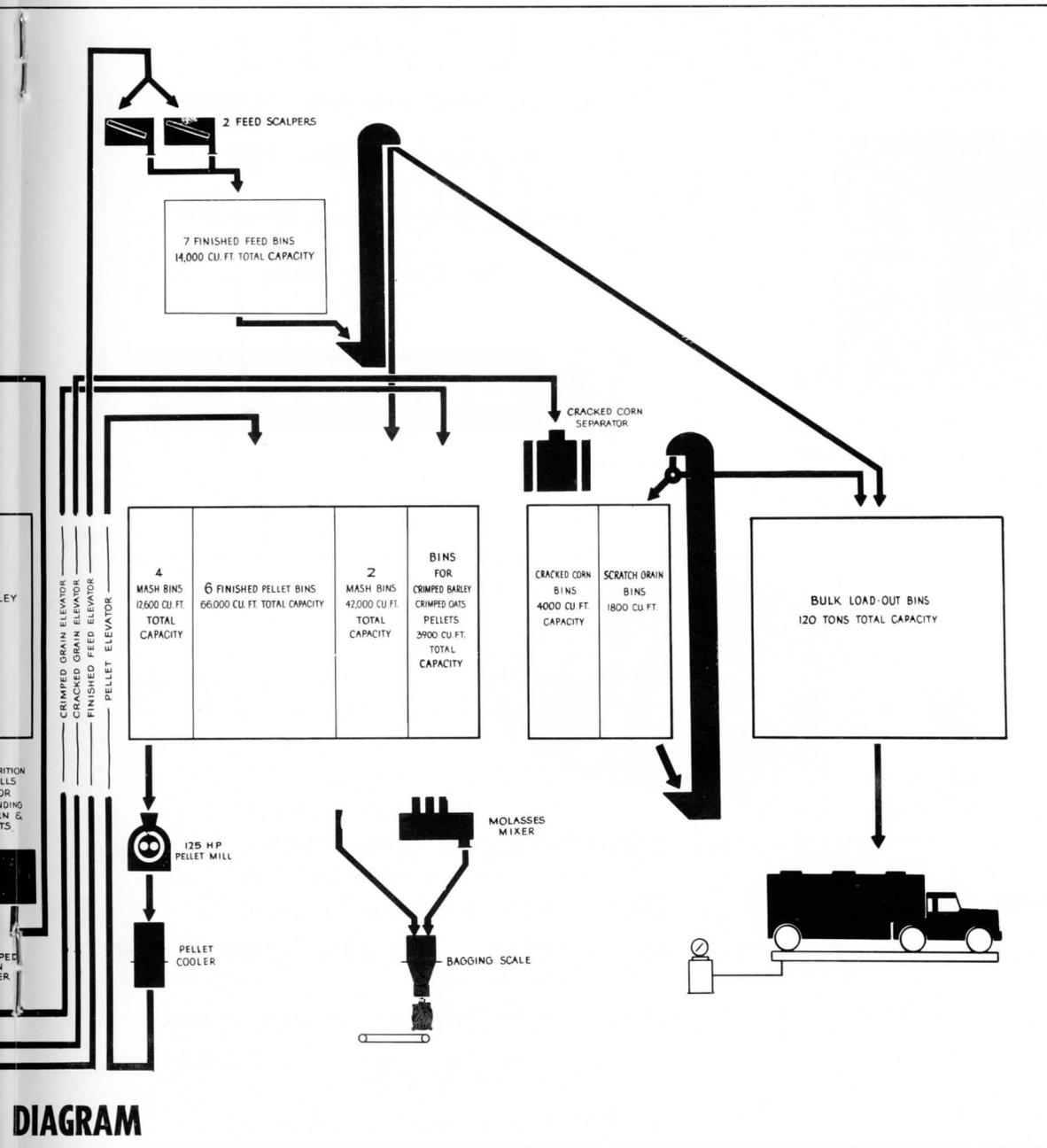


**MERRIMACK FARMERS' EX
DESIGNED AND EQUIPPED BY SP
WORLD'S LARGEST MANUFACTURER OF**

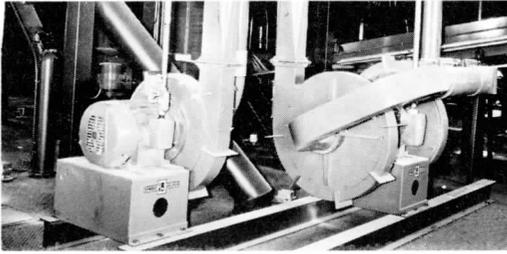
WALDRON

, AND EQUIPS COMPLETE FEED MILLS

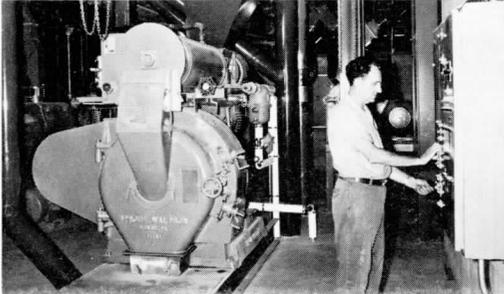
**PRODUCTION
CAPACITY:
250 TONS
PER DAY**



EXCHANGE, BOW, N. H.
SPROUT, WALDRON & CO., INC.
R OF GRAIN PROCESSING MACHINERY



The PNEU-VAC CONVEYING SYSTEM picks up the ground grains for distribution to the bin top areas. At this point the ground material is conveyed to the super sifter at the top of the mill for grading.



The 125 horsepower SUPER ACE WIDE DIE PELLET MILL and control panel is gearless with silent V-belt drive capable of producing 12 tons of finished pellets or crumbles per hour.

Corman Bag Co.

Chelsea, Mass.

Area Code 617

Phone 884-7600

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Merrimack Farmers' Exchange, Inc.

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Serving New England Dairymen
For Over 75 Years



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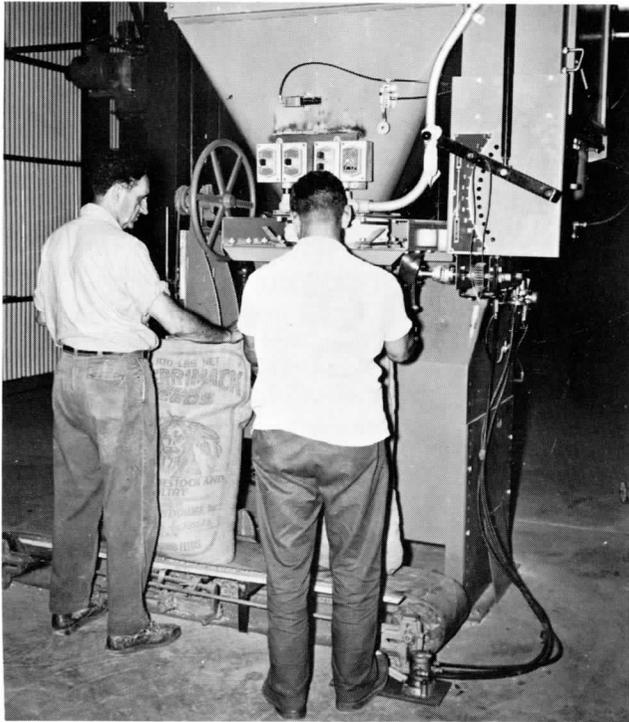
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on the Opening of
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A & F KATZENSTEIN COMPANY

67-25 Thornton Place

Forest Hills 75, New York

Custom Premixes, Perma-Dual, Perma-E, Perma-D, Choline Chloride, Riboflavin, and Vitamin B 12

Best Wishes on the Opening of Your New Mill!

From

BONIDE CHEMICAL CO.

Manufacturers of

De-T-Cop Potato Dust

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AND

SANEL INDUSTRIAL, INC.

PARTNERS IN PROGRESS

MERRIMACK FARMERS' EXCHANGE

AND



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• COMMERCIAL

• INDUSTRIAL

• FARM

ELECTRIC OPERATORS • REMOTE CONTROLS

Buy Them At Your Merrimack Store

EASTERN GARAGE DOOR CO.

A Division Of

Lawrence Plate and Window Glass Co.

Lawrence, Massachusetts

*Our Sincere Best Wishes
to the Merrimack Farmers' Exchange, Inc.
on the Opening of their New Mill*

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Stationery Co., Inc.

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BOSTON, MASSACHUSETTS

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Everything for the Office

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LOOSE LEAF

DEVICES AND FORMS

CARBONS

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RUBBER STAMPS

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FILING CABINETS

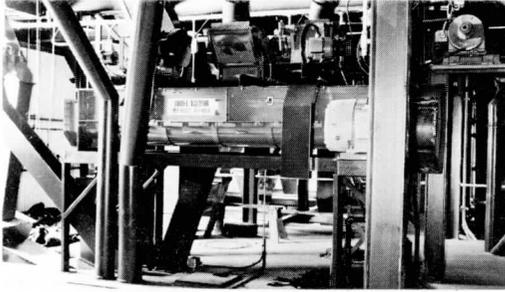
LOCKERS

STORAGE CABINETS

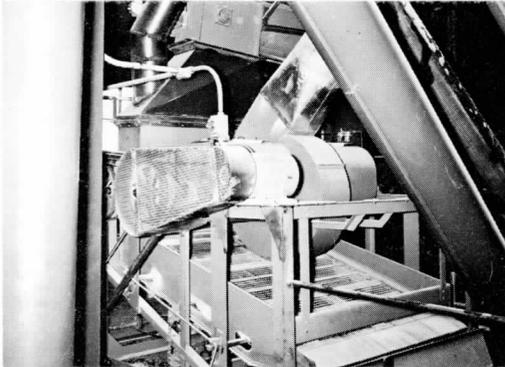
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DELIVERY PREPAID



The double agitator MOLASSES BLENDER will blend feeds with crimped oats, pellets and cracked corn.



All grains will be pre-cleaned in this RECEIVING CLEANER before they enter the ingredient bins.

Best Wishes to our Friends at the Merrimack Farmers' Exchange, Inc. — we are proud to have serviced them with barn equipment and electric savers since 1948.

STARLINE INCORPORATED

Albany

New York

Harvard

Illinois

Best Wishes to the
Merrimack Farmers' Exchange, Inc.
For Your Continued Success!

JOHN J. PEPIN
&
COMPANY

MEMPHIS
TENNESSEE

Best Wishes for a
Happy Future!

F. J. Sennott
13 Goodman Lane
Wayland, Massachusetts

Congratulations

G. F. Wright Steel & Wire Co.

Worcester, Massachusetts

Manufacturers of
Poultry Netting
Hardware Cloth
Welded Wire Fencing
Insect Screening

Our sincere congratulations to
The Merrimack Farmers' Exchange, Inc. on the
opening of their new mill and best wishes for
growth in the future!

Market Supply Company

45 Fulton Street
Boston
Massachusetts

**BALE MORE HAY FASTER —
with
FIELD-PROVEN PLYMOUTH**



super-strong!

RED TOP 9

Extra-strength Red Top 9 is a heavy-duty twine that gives smooth, troublefree, dependable performance regardless of crop, moisture content, bale weight, handling or storage practices.

It features a 9,000 foot length, a full 800 feet longer than inferior imported Henequen twine, and has 325 lb. tensile strength — 60 lbs. greater than Henequen twines. This remarkably strong and durable twine is used by cost-minded custom balers who must figure close on costs.



extra-long!

RED TOP 10

If you bale 60 lbs. or under . . . you'll find that Red Top 10 outperforms Mexican twines 3-to-1 every time on every count . . . at an equal or lower baling cost.

It comes in a longer 10,000 foot length, with 290 lb. tensile strength . . . ties 85 to 100 more bales than cheap Henequen twine without reloading . . . gives smooth, trouble-free performance under most baling conditions.

SOLD BY

**MERRIMACK FARMERS' EXCHANGE
CONCORD, NEW HAMPSHIRE
THROUGH ALL ITS BRANCH STORES**



DOUBLE ROLLER MILL is capable of high output for crimping oats and barley and the making of rolled corn.

Compliments of

HOWE RICHARDSON SCALE COMPANY

. . . largest scale company in the country specializing exclusively in industrial weighing

One-source supply for

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Bench Scales
Portable Scales
- Automatic Bulk Scales
- Automatic Bagging Scales
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(Select-O-Weigh)
- Shallow Pit Dormant Scales
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Jersey City, New Jersey

BURLAP — COTTON — POLYETHYLENE BAGS

SINCE 1876

Phone Henderson 3-3323

*“Farmers Know Seeds That Grow
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*Best Wishes on the Opening of Your
New Mill in Bow, New Hampshire!*

Plourde Sand & Gravel Co.

Plant Hooksett, N. H.
Office Suncook, N. H.
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Since 1912

Best Wishes!

SUNSET FEED AND GRAIN COMPANY INCORPORATED

BUFFALO

NEW YORK

CONGRATULATIONS
TO

The Merrimack Farmers' Exchange, Inc.

On the opening of your new elevator and mill

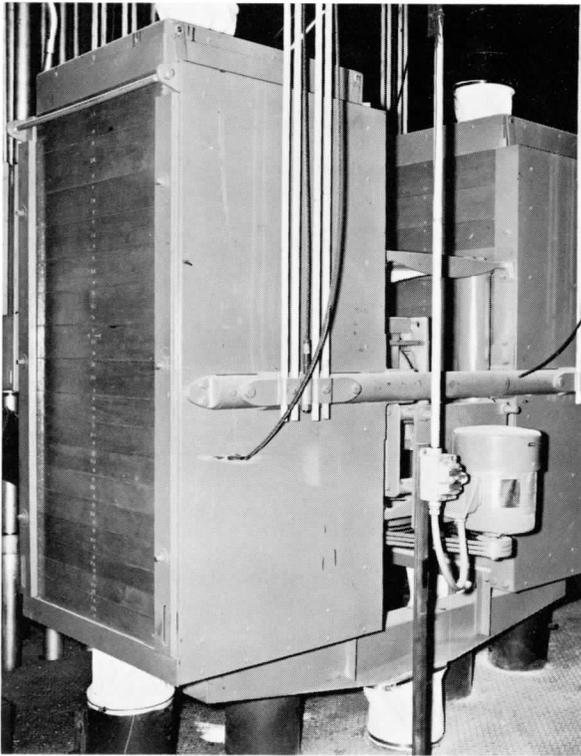
We are pleased to be suppliers to
The Merrimack Farmers' Exchange, Inc.

of

High Quality

**SUNFLOWER SEEDS
POLLARD BROS. LIMITED**

Harrow Ontario Canada



This SUPER SIFTER is part of the attrition system which grades the corn meal before it enters the finished ingredient bin.



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Compliments of

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Suppliers of Johnsonite Pipe

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GRANITE STATE BAG CORPORATION

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Exclusive Processors

for the

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Bag Program

Abe Holicker

Sam Silverstein

Congratulations on Your

44 Years of Successful Business!

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**DON'T LET PIPES
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Don't gamble with your comfort and convenience. Use Line-O-Heat and be sure your water lines are protected against freezing no matter how cold it may get.

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Extends congratulations and best wishes to the Merrimack Farmers' Exchange on the official opening of their new mill.

The Merrimack Family certainly deserve praise for their untiring efforts to bring to New Hampshire the very latest improvements which will result in giving their customers complete satisfaction.

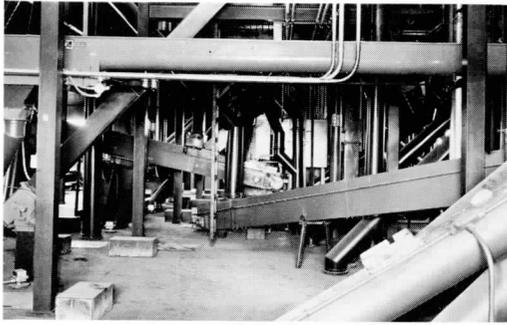
Corenco with over 50 years experience is proud to be considered a supplier of Fertilizer, Insecticides, Meat Scraps and Tallow.

LOWELL RENDERING CO.

Lowell, Massachusetts

Branch of Consolidated Rendering Company

Boston, Massachusetts



The BIN TOP AREA shows part of the maze of spouts in order to deliver the correct ingredients to the proper bins.



In the center is a very large 20 position TURN HEAD which is used to distribute the ingredients to the bins over the batching scales.

Congratulations from Asgrow on your 44 years of business in New Hampshire and the opening of your new mill.

 **ASGROW SEED COMPANY**

Supplier of Quality Vegetable Seed



23 MERRIMACK STORES

**SELL OLD MOTHER HUBBARD
DOG AND CAT FOOD**

"Oven Baked" Kibbled Biscuits
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All Beef for Dogs

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to

MERRIMACK FARMERS' EXCHANGE, INC.

CONCORD
NEW HAMPSHIRE

Congratulations

Windsor Broom Company

Hamburg
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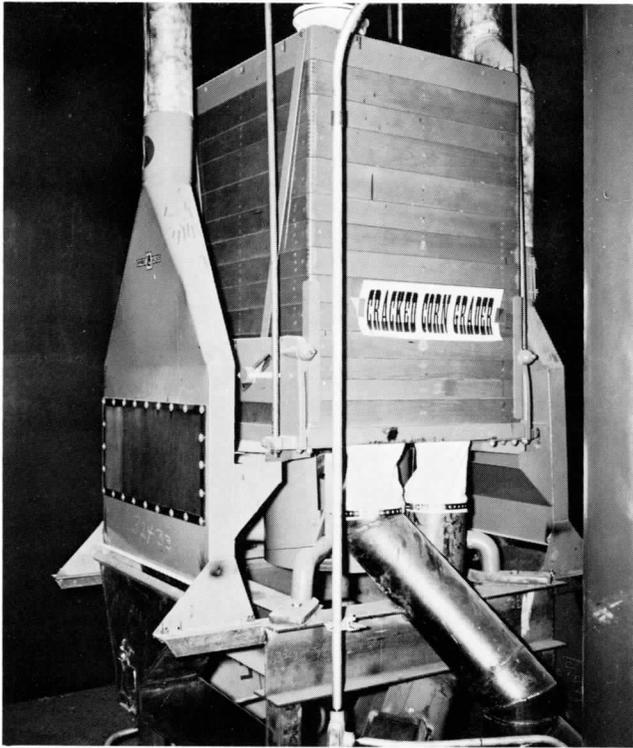
Makers of White Cross Quality Brooms

Congratulations on 44 Years of

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**Lombard Chain Saw Division of
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The CRACKED CORN GRADER separates the different sizes of cracked corn and delivers it to a conveying system for distribution to its proper destination.

CONGRATULATIONS AND GOOD LUCK TO
THE MERRIMACK FARMERS' EXCHANGE, INC.
BEST WISHES FOR CONTINUED SUCCESS

STRATTON GRAIN

DIVISION OF PEAVEY COMPANY

We Applaud

The Merrimack Farmers' Exchange, Inc. on
the completion of their new mill!

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ALUMINUM COMPANY**

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Best Wishes

Merrimack Farmers!



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for
Horses



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Best Wishes

**MERRIMACK FARMERS'
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Feed Fortifier Producers

Best of Good Luck

Donald L. Giddings

Best Wishes!

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of service to New England agriculture.
Here's to the next 44!*

Bill Kuske

Don Reimers



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Congratulations to the
Merrimack Farmers' Exchange, Inc.
on the opening of their new mill.

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Residential — Commercial — Industrial

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Use **ROOTONE** to propagate favorite plants, indoors and out, from slips or cuttings... for pennies!

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double protection**



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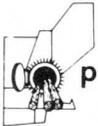
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Convenient
5 lb. PAIL



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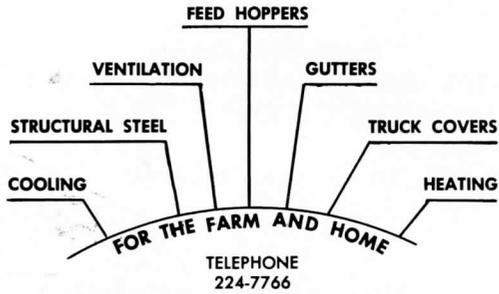
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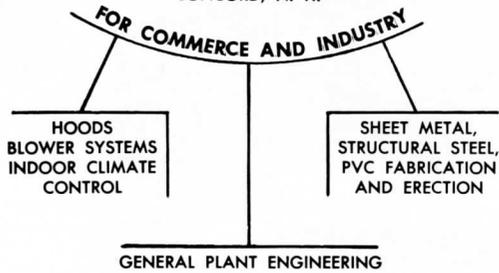
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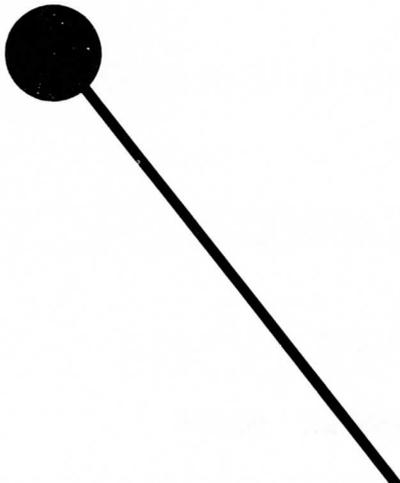
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*Best Wishes for
Continued Success
With Your New Mill!*

A FRIEND

Thank You!

TO THE THOUSANDS who through their patronage have contributed to the growth and expansion of the Merrimack Farmers' Exchange through long years . . .

TO SUPPLIERS and FRIENDS who have made this brochure possible . . .

TO ONE AND ALL who had any part in building one of the most modern mills in the east — Merrimack's Automated Feed Mill — we extend deepest gratitude and appreciation.

MERRIMACK FARMERS' EXCHANGE, Inc.

George A. Bassett, President

Harold A. Chase, General Manager

