Explanation and Derivation of Time Trending Factors

Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

At the conclusion of the residential (single family, condominiums, manufactured housing, and small multi families) analysis a sales analysis report was run showing the mean, median, weighted average, and coefficients of dispersion for all the residential properties based on date of sale. Because sales were used exceeded a one year period there are 6 quarters shown; Quarter 2 of 2011 through Quarter 3 of 2012. The mean assessment to sale ratios ranged from .98 to 1.01 with an overall mean of 1.00. The median assessment to sale ratios ranged from .98 to 1.00 with an overall median of .99 and the weighted average ranged from .98 to 1.01 with an overall weighted average of .99. Since the time period of sales used (April 1, 2011 through August 6, 2012) and the overall small disparity between all of the ratios it appeared that the market during the time period was relatively stable and no additional adjustments for time were needed. A ratio study by time is shown on the next page.

Summary by Sale Date
CONCORD, NH

10/29/12

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2011, Q 2	66	204,153	199,648	0.98	191,500	187,400	0.98	0.03	4.53%	0.98
2011, Q 3	66	202,174	201,139	0.99	190,000	188,050	0.99	0.02	3.73%	0.99
2011, Q 4	58	161,481	159,522	1.00	170,500	173,650	0.98	0.03	5.86%	0.99
2012, Q 1	31	217,432	219,674	1.01	198,000	196,500	0.99	0.02	5.64%	1.01
2012, Q 2	72	205,482	204,612	1.01	194,250	193,000	1.00	0.03	5.40%	1.00
2012, Q 3	43	199,223	200,395	1.01	193,000	191,500	1.00	0.03	4.65%	1.01
		197,277	**196,022**	**1.00**	**189,000**	**188,300**	**0.99**	**0.03**	**4.95%**	**0.99**

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104854	2011, Q 2	99/ 2/ 104/ /	56 TIMBERLINE DR	0103	1300		2,012	2,012	4/28/11	135,000	97,000	0.72	1.39	0.26
104849	2011, Q 2	99/ 2/ 96/ /	67 RESERVE PL	0103	1300			2,012	5/25/11	120,000	98,900	0.82	1.21	0.16
5118	2011, Q 2	75/A 1/ 67/ /	1 BELLFLOWER CR	0109	1010	1,750	25	8	5/18/11	226,600	197,800	0.87	1.15	0.11
312	2011, Q 2	5/ 2/A 72/ /	38 LONGMEADOW DR	0310	103U	745	42	12	4/ 4/11	17,000	15,100	0.89	1.13	0.09
105169	2011, Q 2	39/D 2/ 7/ /	60 THAYER POND RD	0104	1300		2,012	2,012	5/ 6/11	115,000	103,600	0.90	1.11	0.08
102661	2011, Q 2	110/B 2/ 13/ /	2 RYANS WY	0114	1010	1,774	8	4	5/10/11	240,000	217,400	0.91	1.10	0.07
8369	2011, Q 2	110/ 2/A 176/ /	24 GREENWICH TR	0311	1031	835	41	44	5/20/11	30,000	27,200	0.91	1.10	0.07
3567	2011, Q 2	51/ 3/ 3/ /	41 AUBURN ST	0104	1010	3,165	112	26	4/ 5/11	380,000	345,400	0.91	1.10	0.07
5756	2011, Q 2	81/ 3/ 9/ /	26 PORTSMOUTH ST	0112	1010	2,283	57	17	6/24/11	268,500	246,400	0.92	1.09	0.06
12761	2011, Q 2	144/P 26/ 8/64 /	44 MODENA DR	0219	1021	1,119	26	12	4/22/11	128,600	118,800	0.92	1.08	0.06
105562	2011, Q 2	76/B 1/ 44/ /	16 JONATHAN DR	0264	1021	1,868	1	0	5/20/11	210,000	194,300	0.93	1.08	0.05
8231	2011, Q 2	110/ 2/A 42/ /	30 CENTERWOOD DR	0311	1031	1,376	24	33	6/23/11	85,000	79,100	0.93	1.07	0.05
4274	2011, Q 2	61/ 4/ 3/ /	160 RUMFORD ST	0106	1010	1,390	13	6	6/29/11	188,000	175,300	0.93	1.07	0.05
3689	2011, Q 2	53/ 2/ 6/ /	79 RUMFORD ST	0105	1010	1,736	142	18	6/28/11	240,000	223,800	0.93	1.07	0.05
5083	2011, Q 2	75/A 1/ 31/ /	4 COLUMBINE PL	0109	1010	1,546	26	11	6/27/11	187,500	176,600	0.94	1.06	0.04
13773	2011, Q 2	121/B 3/ 104/ /	6 CHECKERBERRY LN	0112	1010	5,480	11	6	6/22/11	712,600	673,000	0.94	1.06	0.04
10821	2011, Q 2	118/ 1/ 19/ /	80 SHAWMUT ST	0112	1010	1,586	48	28	5/18/11	175,000	165,900	0.95	1.05	0.03
11543	2011, Q 2	122/ 4/ 11/ /	453 MOUNTAIN RD	0111	1010	2,466	8	4	6/29/11	258,000	245,100	0.95	1.05	0.03
13094	2011, Q 2	204/P 24/ / /	1 CLEMATIS CR	0109	1010	1,470	27	12	5/31/11	186,600	177,800	0.95	1.05	0.03
10066	2011, Q 2	114/I 2/ 7/ /	44 S CURTISVILLE RD	0113	1010	1,851	11	2	4/29/11	232,000	221,800	0.96	1.05	0.02
105131	2011, Q 2	192/P 7/ / /	46 TAYLOR LN	0109	1010	2,337	1	1	5/16/11	238,000	227,600	0.96	1.05	0.02
7545	2011, Q 2	103/B 2/A 12/ /	14 ALICE DR	0307	1031	935	1	0	5/ 2/11	62,500	59,800	0.96	1.05	0.02
104477	2011, Q 2	89/ 1/ 47/ /	46 BELA BROOK LN	0103	1010	2,576	7	4	6/ 8/11	335,000	321,100	0.96	1.04	0.02
76	2011, Q 2	2/A 3/ 5/ /	9 FELLOWS ST	0115	1010	2,317	54	23	5/ 3/11	244,000	233,900	0.96	1.04	0.02
2624	2011, Q 2	39/C 2/ 9/ /	7 WILDEMERE TR	0104	1010	3,145	63	36	5/16/11	239,900	230,100	0.96	1.04	0.02
10345	2011, Q 2	115/ 1/ 15/ /	3 LAWRENCE ST EXT	0114	1010	2,443	23	10	6/22/11	215,000	208,300	0.97	1.03	0.01
610	2011, Q 2	9/C 1/ 19/ /	9 ROLINDA AV	0101	1010	3,311	37	16	6/24/11	369,000	358,000	0.97	1.03	0.01
1771	2011, Q 2	30/ 2/ 3/ /	76 WEST ST	0102	1010	1,662	112	18	6/28/11	182,000	176,800	0.97	1.03	0.01
13306	2011, Q 2	192/P 69/ / /	68 BOROUGH RD	0110	1010	1,232	34	22	4/15/11	145,000	140,900	0.97	1.03	0.01
5568	2011, Q 2	77/A 1/ 35/ /	11 PISCATAQUA RD	0206	1021	1,489	39	23	6/15/11	116,000	113,200	0.98	1.02	0.00

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

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9677	2011, Q 2	112/ 5/ 6/ /	463 J BARTLETT RD	0111	1010	2,143	49	21	6/27/11	215,000	210,000	0.98	1.02	0.00
5455	2011, Q 2	76/C 1/ 35/ /	109 MANOR RD	0109	1010	2,241	39	16	5/13/11	229,900	224,600	0.98	1.02	0.00
10828	2011, Q 2	118/ 1/ 25/ /	4 BATCHELDER MILL RD	0112	1010	2,853	212	12	4/28/11	370,000	363,400	0.98	1.02	0.00
11955	2011, Q 2	114K/1 1/ 122/ /	181 LOUDON 02-06	0215	1021	674	43	26	6/ 6/11	45,000	44,200	0.98	1.02	0.00
5367	2011, Q 2	76/A 1/ 32/ /	10 WILLARD ST	0109	1010	1,680	24	10	6/15/11	199,900	196,500	0.98	1.02	0.00
5543	2011, Q 2	77/A 1/ 10/ /	7 AMOSKEAG RD	0206	1021	1,501	38	16	6/30/11	124,900	122,800	0.98	1.02	0.00
105600	2011, Q 2	76/B 1/ 6/ /	11 RICHMOND DR	0264	1021	1,941	2	1	6/27/11	209,900	207,000	0.99	1.01	0.01
8766	2011, Q 2	110/C 3/ 106/ /	58 BRANCH TPK U3-1	0210	1021	1,311	26	12	5/27/11	125,000	123,400	0.99	1.01	0.01
7522	2011, Q 2	103/B 1/ 141/ /	37 ALICE DR U-140	0209	1021	824	25	11	5/15/11	73,500	72,600	0.99	1.01	0.01
9302	2011, Q 2	111/C 1/ 31/ /	65 NE VILLAGE RD	0212	1021	1,953	26	12	6/14/11	179,000	177,200	0.99	1.01	0.01
2616	2011, Q 2	39/C 2/ 1/ /	8 KENT ST	0104	1010	2,653	97	26	4/ 8/11	268,000	265,500	0.99	1.01	0.01
101944	2011, Q 2	121/A 1/ 23/ /	179 MOUNTAIN RD U-07	0228	1021	2,954	9	4	5/ 4/11	290,000	287,500	0.99	1.01	0.01
4198	2011, Q 2	61/ 2/ 36/ /	15 WYMAN ST U-01	0203	1021	940	33	21	6/13/11	83,500	82,900	0.99	1.01	0.01
101359	2011, Q 2	77/E 1/ 43/ /	36 SONGBIRD DR	0226	1021	1,664	10	2	6/28/11	195,000	193,600	0.99	1.01	0.01
12622	2011, Q 2	144/P 26/ 25/174 /	12 VINTON DR	0219	1021	1,229	27	13	6/15/11	128,000	127,100	0.99	1.01	0.01
100064	2011, Q 2	98/ 2/ 48/ /	10 SHENANDOAH DR	0103	1010	3,952	7	4	6/16/11	546,400	542,600	0.99	1.01	0.01
3865	2011, Q 2	54/ 6/ 2/ /	24 BEACON ST	0105	1010	2,406	112	26	6/23/11	235,500	234,100	0.99	1.01	0.01
5436	2011, Q 2	76/A 1/ 101/ /	39 METALAK DR	0205	1021	1,114	24	10	5/17/11	130,000	129,500	1.00	1.00	0.02
6187	2011, Q 2	91/ 1/ 38/ /	37 MILLSTONE DR	0103	1010	2,836	19	6	4/29/11	312,000	310,800	1.00	1.00	0.02
3101	2011, Q 2	46/ 2/ 25/ /	25 COURT ST	0202	1021	1,008	29	19	5/13/11	112,500	112,800	1.00	1.00	0.02
3508	2011, Q 2	50/ 3/ 13/ /	19 RIDGE RD	0104	1010	3,216	88	26	4/26/11	359,000	360,200	1.00	1.00	0.02
102701	2011, Q 2	110/L 1/ 24/ /	65 MULBERRY ST U-4	0232	1021	1,481	8	2	4/ 4/11	179,900	181,200	1.01	0.99	0.03
5552	2011, Q 2	77/A 1/ 19/ /	9 PISCATAQUA RD	0206	1021	1,530	39	11	6/ 1/11	129,100	130,600	1.01	0.99	0.03
799	2011, Q 2	10/D 1/ 19/ /	34 WILSON AV	0101	1010	1,888	24	10	6/24/11	245,000	250,100	1.02	0.98	0.04
9350	2011, Q 2	111/C 1/ 79/ /	227 LOUDON U-46	0212	1021	856	26	7	6/28/11	120,000	122,900	1.02	0.98	0.04
5974	2011, Q 2	85/ 1/ 7/ /	9 IRON WORKS RD	0101	1010	1,721	85	26	5/18/11	195,800	201,600	1.03	0.97	0.05
52	2011, Q 2	2/A 1/ 1/ /	78 BOW ST	0115	1010	2,315	47	20	6/30/11	246,000	253,800	1.03	0.97	0.05
6488	2011, Q 2	96/ 2/ 52/ /	35 DWINELL DR	0104	1010	3,525	24	10	6/15/11	395,000	409,300	1.04	0.97	0.06
9118	2011, Q 2	111/B 3/ 194/ /	84 BRANCH TPK U-145	0211	1021	1,560	17	8	6/ 7/11	171,000	177,400	1.04	0.96	0.06
860	2011, Q 2	12/ 2/ 4/ /	117 BROADWAY	0115	1010	1,652	71	26	5/24/11	170,000	177,100	1.04	0.96	0.06
7288	2011, Q 2	103/A 1/ 3/ /	13 DOUGLAS AV	0109	1010	1,670	34	14	4/ 1/11	169,000	177,100	1.05	0.95	0.07

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

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104860	2011, Q 2	99/ 2/ 98/ /	83 RESERVE PL	0103	1300			2,012	5/ 6/11	90,000	96,400	1.07	0.93	0.09
8211	2011, Q 2	110/ 2/A 22/ /	9 CENTERWOOD DR	0311	1031	1,649	2	1	4/20/11	128,000	139,100	1.09	0.92	0.11
7053	2011, Q 2	103/ 4/A 22/ /	13 DUKE LN	0306	1031	942	9	8	4/21/11	32,500	35,600	1.10	0.91	0.12
2002	2011, Q 2	32/ 6/ 13/ /	22 S SPRING ST	0102	1010	3,891	132	26	5/13/11	269,000	297,700	1.11	0.90	0.13
6748	2011, Q 2	100/ 1/ 1/ /	108 HOPKINTON RD	0103	1010	3,476	152	26	6/29/11	220,000	268,600	1.22	0.82	0.24
7142	2011, Q 3	103/ 4/A 109/ /	26 REX DR	0306	1031	676	38	50	9/ 7/11	15,000	12,500	0.83	1.20	0.16
3587	2011, Q 3	52/ 2/ 9/ /	97 LIBERTY ST	0105	1010	1,841	152	18	7/ 8/11	270,000	239,000	0.89	1.13	0.10
2791	2011, Q 3	42/ 2/ 5/ /	95 CENTRE ST	0104	1010	2,148	85	18	7/29/11	318,500	285,200	0.90	1.12	0.09
101476	2011, Q 3	1442/P 47/ / /	2 BENTWOOD ST	0110	1010	2,008	10	2	7/ 5/11	245,000	224,000	0.91	1.09	0.08
12365	2011, Q 3	1412/P 39/ / /	33 TANNER ST	0110	1013	1,844	212	26	7/29/11	175,000	161,800	0.92	1.08	0.07
13837	2011, Q 3	118/H 1/ 60/ /	16 BAINBRIDGE DR	0112	1010	2,520	10	5	9/27/11	288,300	268,900	0.93	1.07	0.06
5781	2011, Q 3	81/ 4/ 20/ /	10 PUTNEY AV	0113	1010	1,759	53	31	9/11/11	165,000	154,400	0.94	1.07	0.05
8205	2011, Q 3	110/ 2/A 16/ /	24 BRIDLE PATH TR	0311	1031	1,552	36	48	9/ 9/11	68,000	63,900	0.94	1.06	0.05
101459	2011, Q 3	1442/P 29/ / /	11 BENTWOOD ST	0110	1010	1,955	10	2	8/15/11	230,000	217,500	0.95	1.06	0.04
13516	2011, Q 3	194/P 23/ / /	2 WINTERBERRY LN	0110	1010	1,739	12	6	8/ 1/11	201,000	190,200	0.95	1.06	0.04
9228	2011, Q 3	111/B 3/ 171/ /	84 BRANCH TPK U-106	0211	1021	1,560	18	4	7/20/11	182,000	173,100	0.95	1.05	0.04
105112	2011, Q 3	193/P 58/ / /	7 TY LN	0109	1010	1,997	6	3	7/22/11	216,000	205,700	0.95	1.05	0.04
8485	2011, Q 3	110/ 2/A 292/ /	33 PINEWOOD TR	0311	1031	1,106	40	43	7/18/11	54,000	51,800	0.96	1.04	0.03
853	2011, Q 3	12/ 1/ 15/ /	123 BROADWAY	0115	1010	1,599	78	26	8/31/11	185,000	177,600	0.96	1.04	0.03
9230	2011, Q 3	111/B 3/ 173/ /	84 BRANCH TPK U-108	0211	1021	1,480	18	9	7/ 1/11	173,300	166,900	0.96	1.04	0.03
2894	2011, Q 3	43/ 9/ 6/ /	79 SCHOOL ST	0106	1040	3,745	132	26	7/ 1/11	235,000	227,100	0.97	1.03	0.02
3414	2011, Q 3	48/ 2/ 7/ /	5 ESSEX ST	0105	1040	2,736	92	36	9/ 2/11	200,000	193,400	0.97	1.03	0.02
100062	2011, Q 3	98/ 2/ 46/ /	6 SHENANDOAH DR	0103	1010	4,529	7	4	7/ 8/11	676,300	654,800	0.97	1.03	0.02
12842	2011, Q 3	1431/P 20/ / /	10 STARK ST	0110	1010	1,515	91	18	7/18/11	170,000	164,900	0.97	1.03	0.02
104769	2011, Q 3	103/C 1/ 67/ /	14 CABERNET DR U-2	0252	1021	1,659	3	1	9/15/11	206,000	199,900	0.97	1.03	0.02
3546	2011, Q 3	51/ 1/ 14/ /	35 AUBURN ST	0104	1010	3,219	122	26	8/15/11	382,000	370,700	0.97	1.03	0.02
3839	2011, Q 3	54/ 4/ 1/ /	4-6 BEACON ST	0106	1040	3,418	112	26	7/ 1/11	212,500	207,400	0.98	1.02	0.01
7406	2011, Q 3	103/B 1/ 25/ /	37 ALICE DR U-024	0209	1021	824	25	7	8/ 2/11	77,500	75,900	0.98	1.02	0.01
4308	2011, Q 3	62/ 1/ 12/ /	107 FRANKLIN ST	0105	1010	3,308	122	26	8/ 4/11	328,000	321,600	0.98	1.02	0.01
5695	2011, Q 3	79/ 3/ 3/ /	72 W PORTSMOUTH ST	0112	1010	1,673	83	26	7/19/11	195,000	191,400	0.98	1.02	0.01

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

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1226	2011, Q 3	21/ 5/ 12/ /	15 DARTMOUTH ST	0101	1010	1,937	68	26	7/27/11	192,000	188,700	0.98	1.02	0.01
1229	2011, Q 3	21/ 5/ 16/ /	5 DARTMOUTH ST	0101	1010	3,292	112	18	7/18/11	320,000	314,500	0.98	1.02	0.01
9125	2011, Q 3	111/B 3/ 19/ /	18 CRICKET LN	0114	1010	1,327	24	10	7/ 8/11	164,000	161,300	0.98	1.02	0.01
7443	2011, Q 3	103/B 1/ 62/ /	37 ALICE DR U-061	0209	1021	824	25	7	7/12/11	84,000	82,700	0.98	1.02	0.01
3526	2011, Q 3	50/A 1/ 2/ /	36 WESTBOURNE RD	0104	1010	3,058	46	27	7/19/11	340,000	335,200	0.99	1.01	0.00
9847	2011, Q 3	114/B 1/ 48/ /	14 WINDHAM DR	0113	1010	1,966	34	22	9/30/11	190,000	187,400	0.99	1.01	0.00
104645	2011, Q 3	42/ 3/ 7/ /	21 SUMMIT ST	0248	1021	3,078	152	16	8/ 5/11	369,000	365,100	0.99	1.01	0.00
7396	2011, Q 3	103/B 1/ 15/ /	37 ALICE DR U-014	0209	1021	824	25	11	8/23/11	80,000	79,200	0.99	1.01	0.00
7150	2011, Q 3	103/ 4/A 117/ /	41 REX DR	0306	1031	1,580	2	1	8/24/11	90,000	89,100	0.99	1.01	0.00
9319	2011, Q 3	111/C 1/ 48/ /	227 LOUDON U-15	0212	1021	856	26	7	7/ 1/11	124,000	122,800	0.99	1.01	0.00
101909	2011, Q 3	103/ 4/ 51/ /	45 BOG RD U-B4	0227	1021	1,142	9	2	9/30/11	120,000	118,900	0.99	1.01	0.00
3479	2011, Q 3	49/ 3/ 2/ /	89 LIBERTY ST	0105	1010	2,629	81	18	8/15/11	290,000	287,600	0.99	1.01	0.00
11066	2011, Q 3	118/F 2/ 6/ /	8 SUSAN LN	0238	1021	1,685	25	11	7/19/11	175,000	173,700	0.99	1.01	0.00
10884	2011, Q 3	118/ 3/ 35/ /	80 SHAKER RD	0112	1010	2,578	31	20	8/29/11	234,000	232,500	0.99	1.01	0.00
102479	2011, Q 3	193/P 7/ / /	50 ALICE DR	0109	1010	2,166	8	4	9/22/11	218,000	216,900	0.99	1.01	0.00
5261	2011, Q 3	75/B 2/ 108/ /	120 FISHERVILLE U105	0204	1021	884	20	4	9/27/11	102,000	101,600	1.00	1.00	0.01
9251	2011, Q 3	111/B 3/ 208/ /	84 BRANCH TPK U-129	0211	1021	1,560	15	7	7/18/11	180,000	179,500	1.00	1.00	0.01
5037	2011, Q 3	75/ 2/A 37/ /	107 FISHERVILLE L037	0305	1031	1,303	1	0	8/ 9/11	69,964	69,800	1.00	1.00	0.01
9184	2011, Q 3	111/B 3/ 79/ /	84 BRANCH TPK U-060	0211	1021	1,421	24	6	8/ 1/11	185,000	184,900	1.00	1.00	0.01
8080	2011, Q 3	109/ 2/A 3/ /	190 MANCHESTER L-03	0302	1031	552	38	50	9/23/11	8,000	8,000	1.00	1.00	0.01
12630	2011, Q 3	144/P 26/ 23/165 /	22 BLUFFS DR	0219	1021	1,225	27	18	9/19/11	120,000	120,100	1.00	1.00	0.01
5488	2011, Q 3	76/C 3/ 43/ /	92 ABBOTT RD	0109	1010	1,650	39	24	9/19/11	165,000	165,800	1.00	1.00	0.01
100514	2011, Q 3	106/ 1/ 21/ /	319 ELM ST	0108	1010	2,778	12	6	7/15/11	270,000	272,500	1.01	0.99	0.02
4106	2011, Q 3	60/ 5/ 10/ /	40 LYNDON ST	0105	1010	1,791	102	18	7/18/11	213,000	215,000	1.01	0.99	0.02
58	2011, Q 3	2/A 1/ 8/ /	83 ROCKINGHAM ST	0101	1010	1,842	59	24	9/30/11	190,000	191,800	1.01	0.99	0.02
12780	2011, Q 3	144/P 26/ 14/102 /	27 MODENA DR	0219	1021	1,091	26	17	7/ 5/11	109,000	110,100	1.01	0.99	0.02
6875	2011, Q 3	102/ 1/ 11/ /	2 LITTLE POND RD	0103	1010	1,678	62	26	7/ 1/11	165,000	166,700	1.01	0.99	0.02
104768	2011, Q 3	103/C 1/ 68/ /	16 CABERNET DR U-1	0252	1021	1,709	3	1	7/ 1/11	205,600	208,000	1.01	0.99	0.02
7084	2011, Q 3	103/ 4/A 53/ /	3 N EMPEROR DR	0306	1031	851	35	49	7/29/11	15,000	15,300	1.02	0.98	0.03
3803	2011, Q 3	54/ 1/ 23/ /	52 WASHINGTON ST	0106	1010	2,348	132	26	7/15/11	190,000	195,500	1.03	0.97	0.04
6046	2011, Q 3	87/ 1/ 17/ /	273 CLINTON ST	0103	1010	1,345	102	26	7/26/11	207,000	214,200	1.03	0.97	0.04

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
12387	2011, Q 3	0543/P 5/ / /	14 ELM ST	0110	1010	3,583	162	36	9/ 1/11	265,000	274,700	1.04	0.96	0.05
6847	2011, Q 3	101/ 2/ 4/ /	48 AUBURN ST	0104	1010	2,854	65	26	7/22/11	302,500	314,800	1.04	0.96	0.05
101435	2011, Q 3	100/ 1/ 19/ /	47 COVENTRY RD	0103	1010	5,438	10	5	9/19/11	765,000	800,300	1.05	0.96	0.06
10953	2011, Q 3	118/B 3/ 9/ /	235 EAST SIDE DR	0113	1010	1,878	58	24	7/ 5/11	169,000	177,000	1.05	0.95	0.06
11072	2011, Q 3	118/F 2/ 11/ /	86 OAK HILL RD	0111	1013	644	72	26	8/24/11	115,000	121,700	1.06	0.94	0.07
9308	2011, Q 3	111/C 1/ 37/ /	227 LOUDON U-04	0212	1021	856	26	17	7/28/11	103,000	111,200	1.08	0.93	0.09
7574	2011, Q 3	103/B 2/A 40/ /	2 CHERYL DR	0307	1031	1,282	25	35	7/19/11	61,000	66,300	1.09	0.92	0.10
11367	2011, Q 3	121/B 3/ 12/ /	75 OAKMONT DR	0112	1014	2,626	23	10	7/15/11	295,000	322,100	1.09	0.92	0.10
4489	2011, Q 3	67/ 2/ 6/ /	8-10 CURTICE AV	0106	1040	2,514	112	26	7/20/11	162,500	184,200	1.13	0.88	0.14
3837	2011, Q 3	54/ 3/ 6/ /	113 N STATE ST	0106	1010	4,127	117	26	7/29/11	252,500	328,900	1.30	0.77	0.31
8410	2011, Q 4	110/ 2/A 217/ /	2 JUNIPER LN	0311	1031	956	33	34	11/ 1/11	53,000	45,500	0.86	1.16	0.12
13871	2011, Q 4	118/H 1/ 38/ /	18 GROTON DR	0112	1010	1,904	14	3	12/13/11	232,000	207,600	0.89	1.12	0.09
105139	2011, Q 4	192/P 14/ / /	35 AMY WY	0109	1010	1,801	1	1	11/15/11	220,900	198,400	0.90	1.11	0.08
4921	2011, Q 4	73/A 3/ 1/ /	7 SYLVESTER ST	0107	1010	2,034	16	8	12/27/11	215,000	193,500	0.90	1.11	0.08
12735	2011, Q 4	144/P 26/ 9/65 /	46 MODENA DR	0219	1021	1,091	26	12	11/14/11	128,500	116,700	0.91	1.10	0.07
10330	2011, Q 4	114/K 1/ 105/ /	12 E SIDE DR B1 U-09	0214	1021	667	27	18	12/22/11	47,000	43,000	0.91	1.09	0.07
8346	2011, Q 4	110/ 2/A 157/ /	80 FAIRFIELD DR	0311	1031	1,242	35	47	11/ 3/11	60,000	55,000	0.92	1.09	0.06
4376	2011, Q 4	64/ 2/ 4/ /	180 RUMFORD ST	0106	1010	1,154	122	26	12/13/11	157,000	145,000	0.92	1.08	0.06
2783	2011, Q 4	42/ 1/ 16/ /	108 WARREN ST	0104	1010	2,614	107	26	11/18/11	309,000	287,400	0.93	1.08	0.05
7045	2011, Q 4	103/ 4/A 14/ /	5 DUKE LN	0306	1031	1,202	40	52	10/ 7/11	23,000	21,400	0.93	1.07	0.05
7111	2011, Q 4	103/ 4/A 80/ /	34 N EMPEROR DR	0306	1031	1,095	33	45	12/ 9/11	22,500	21,100	0.94	1.07	0.04
13114	2011, Q 4	203/P 33/ / /	9 WILDFLOWER DR	0109	1010	1,879	26	11	11/21/11	200,000	189,400	0.95	1.06	0.03
2654	2011, Q 4	40/ 1/ 9/ /	9 WESTBOURNE RD	0104	1010	2,441	122	26	10/26/11	249,000	236,400	0.95	1.05	0.03
102470	2011, Q 4	193/P 15/ / /	53 ALICE DR	0109	1010	1,702	8	2	10/24/11	202,000	192,300	0.95	1.05	0.03
9672	2011, Q 4	112/B 1/ 3/ /	479 J BARTLETT RD	0111	1010	1,363	41	13	12/ 6/11	175,000	166,900	0.95	1.05	0.03
102693	2011, Q 4	110/L 1/ 16/ /	53 MULBERRY ST U-4	0232	1021	1,481	8	3	11/22/11	171,000	163,100	0.95	1.05	0.03
694	2011, Q 4	10/B 1/ 8/ /	13 SPRINGFIELD ST	0101	1010	2,084	52	16	11/ 2/11	233,000	222,500	0.95	1.05	0.03
792	2011, Q 4	10/C 3/ 6/ /	40 CONANT DR	0101	1010	3,292	38	12	11/23/11	295,000	281,800	0.96	1.05	0.02
7817	2011, Q 4	105/ 3/ 9/ /	119 HORSE HILL RD	0108	1010	2,276	1	1	10/19/11	249,900	239,500	0.96	1.04	0.02
4101	2011, Q 4	60/ 5/ 5/ /	39 JACKSON ST	0105	1010	1,943	92	26	12/ 2/11	215,000	206,400	0.96	1.04	0.02

Parcel Detail - Sale Date
CONCORD, NH

10/29/2012

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
9336	2011, Q 4	111/C 1/ 65/ /	227 LOUDON U-32	0212	1021	856	26	12	12/28/11	121,000	116,300	0.96	1.04	0.02
10131	2011, Q 4	114/J 1/ 45/ /	189 PORTSMOUTH ST	0113	1010	2,062	41	18	11/30/11	228,000	219,400	0.96	1.04	0.02
2632	2011, Q 4	39/C 2/ 17/ /	4 KENT ST	0104	1010	1,953	122	18	11/22/11	279,000	268,600	0.96	1.04	0.02
104783	2011, Q 4	103/C 1/ 53/ /	31 CABERNET DR U-4	0252	1021	1,701	7	3	11/30/11	195,000	187,800	0.96	1.04	0.02
3247	2011, Q 4	46/A 1/A 93/ /	25 STEVENS DR	0308	1031	955	33	34	10/ 3/11	17,000	16,400	0.96	1.04	0.02
7162	2011, Q 4	103/ 4/A 129/ /	12 S EMPEROR DR	0306	1031	996	35	38	11/10/11	26,000	25,200	0.97	1.03	0.01
100384	2011, Q 4	104/ 1/ 42/ /	121 BROAD COVE DR	0108	1010	2,634	12	6	12/16/11	288,000	279,300	0.97	1.03	0.01
6615	2011, Q 4	98/ 2/ 20/ /	246 HOPKINTON RD	0103	1010	2,002	58	34	12/15/11	185,000	179,500	0.97	1.03	0.01
101924	2011, Q 4	103/ 4/ 66/ /	47 BOG RD U-F1	0227	1021	1,142	10	2	12/22/11	125,000	121,300	0.97	1.03	0.01
6804	2011, Q 4	100/ 4/ 1/ /	39 VIA TRANQUILLA	0103	1010	4,234	43	13	10/17/11	460,000	452,600	0.98	1.02	0.00
104804	2011, Q 4	103/C 1/ 32/ /	21 CABERNET DR U-1	0252	1021	1,701	1	0	10/ 5/11	218,600	215,900	0.99	1.01	0.01
9921	2011, Q 4	114/D 2/ 31/ /	19 BURNS AV U-04	0221	1021	1,331	9	2	12/15/11	125,000	123,600	0.99	1.01	0.01
8285	2011, Q 4	110/ 2/A 96/ /	38 CRESTWOOD DR	0311	1031	1,347	1	0	12/ 2/11	122,000	120,700	0.99	1.01	0.01
101003	2011, Q 4	114/I 2/ 92/ /	77 DOMINIQUE DR	0113	1010	2,382	11	6	12/16/11	267,500	267,300	1.00	1.00	0.02
6127	2011, Q 4	89/ 2/ 8/ /	65 HOOKSETT TPK	0103	1010	1,669	30	13	10/17/11	175,000	175,400	1.00	1.00	0.02
100765	2011, Q 4	37/ 2/ 12/ /	73 WARREN ST U-2	0236	1021	1,610	157	31	12/27/11	222,000	223,300	1.01	0.99	0.03
4196	2011, Q 4	61/ 2/ 34/ /	15 WYMAN ST U-02	0203	1021	938	33	10	11/15/11	103,000	103,700	1.01	0.99	0.03
10850	2011, Q 4	118/ 2/ 8/ /	1 APPLETON ST	0111	1010	2,401	192	36	10/31/11	170,000	171,900	1.01	0.99	0.03
8442	2011, Q 4	110/ 2/A 249/ /	10 LANTERN LN	0311	1031	1,310	5	4	10/26/11	113,000	114,400	1.01	0.99	0.03
102685	2011, Q 4	110/L 1/ 8/ /	39 MULBERRY ST U-4	0232	1021	1,481	8	3	12/14/11	161,000	163,100	1.01	0.99	0.03
100801	2011, Q 4	114/I 2/ 87/ /	21 DOMINIQUE DR	0113	1010	1,989	11	6	11/30/11	206,500	209,900	1.02	0.98	0.04
1286	2011, Q 4	22/ 4/ 12/ /	4 HUMPHREY ST	0115	1010	1,864	85	18	10/28/11	216,000	219,600	1.02	0.98	0.04
11574	2011, Q 4	122/ 5/ 26/ /	16 BROOKWOOD DR	0111	1010	2,744	25	16	12/19/11	237,000	241,300	1.02	0.98	0.04
11875	2011, Q 4	114K/1 1/ 42/ /	173 LOUDON 04-10	0215	1021	665	43	26	10/25/11	37,000	37,800	1.02	0.98	0.04
7126	2011, Q 4	103/ 4/A 93/ /	10 REX DR	0306	1031	1,097	14	17	11/ 2/11	31,500	32,300	1.03	0.98	0.05
695	2011, Q 4	10/B 1/ 9/ /	15 SPRINGFIELD ST	0101	1010	1,965	46	14	12/12/11	206,000	213,000	1.03	0.97	0.05
13646	2011, Q 4	103/A 3/ 9/ /	4 WINSOR AV	0109	1010	1,771	14	3	10/27/11	185,000	192,100	1.04	0.96	0.06
12536	2011, Q 4	144/P 26/ 28/216 /	16 GREAT FALLS DR	0219	1021	1,091	26	17	10/20/11	105,000	109,500	1.04	0.96	0.06
2407	2011, Q 4	37/ 2/ 10/ /	6 ORCHARD ST	0104	1010	4,536	132	36	10/12/11	370,000	387,400	1.05	0.96	0.07
9177	2011, Q 4	111/B 3/ 72/ /	84 BRANCH TPK U-053	0211	1021	1,560	24	15	11/15/11	145,000	154,000	1.06	0.94	0.08
291	2011, Q 4	5/ 2/A 51/ /	17 LONGMEADOW DR	0310	103U	982	13	3	11/14/11	23,000	24,500	1.07	0.94	0.09

Parcel Detail - Sale Date
CONCORD, NH

10/29/2012

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
106663	2011, Q 4	112/ 1/ 11/A /	4 OLD DOVER RD	0111	1300		2,012	2,012	12/ 8/11	60,000	65,800	1.10	0.91	0.12
5999	2011, Q 4	86/ 1/ 7/ /	145 SILK FARM RD	0103	1010	890	58	43	12/ 1/11	114,000	125,100	1.10	0.91	0.12
7618	2011, Q 4	103/B 2/A 84/ /	5 DAWN DR	0307	1031	1,139	8	7	12/ 1/11	64,000	70,500	1.10	0.91	0.12
8383	2011, Q 4	110/ 2/A 190/ /	12 HIGHRIDGE TR	0311	1031	547	50	53	11/ 1/11	10,000	11,400	1.14	0.88	0.16
7258	2011, Q 4	103/ 4/B 87/ /	30 SKYLINE DR	0309	1031	745	37	51	12/27/11	7,000	8,500	1.21	0.82	0.23
1200	2011, Q 4	21/ 3/ 7/ /	12 YALE ST	0101	1010	1,840	58	34	11/21/11	140,000	176,800	1.26	0.79	0.28
2782	2011, Q 4	42/ 1/ 15/ /	106 WARREN ST	0104	1010	2,029	162	36	11/ 4/11	150,000	194,200	1.29	0.77	0.31
4685	2012, Q 1	71/B 4/ 2/ /	7 PEABODY ST	0107	1010	1,757	73	26	2/ 1/12	180,000	160,500	0.89	1.12	0.10
105326	2012, Q 1	123/ 3/ 53/ /	6 SWAN CR	0111	1010	2,752	1	1	2/22/12	400,000	361,500	0.90	1.11	0.09
1689	2012, Q 1	29/ 5/ 3/ /	19 GROVE ST	0102	1040	2,466	112	26	3/29/12	173,000	160,400	0.93	1.08	0.06
11552	2012, Q 1	122/ 5/ 4/ /	569 MOUNTAIN RD	0111	1010	1,852	47	20	1/ 9/12	198,000	185,500	0.94	1.07	0.05
5910	2012, Q 1	84/ 1/ 23/ /	24 S MEADOW ST	0101	1010	2,129	15	7	3/30/12	305,000	288,400	0.95	1.06	0.04
5766	2012, Q 1	81/ 4/ 4/ /	5 PORTSMOUTH ST	0112	1010	2,378	162	18	2/ 1/12	260,000	246,400	0.95	1.06	0.04
4123	2012, Q 1	60/ 6/ 10/ /	19 HIGHLAND ST	0106	1010	1,230	102	36	2/28/12	133,000	127,100	0.96	1.05	0.03
106601	2012, Q 1	15/P 37/A / /	110 ELM ST	0110	1031	1,437	1	0	2/28/12	64,900	62,600	0.96	1.04	0.03
375	2012, Q 1	8/ 3/ 4/ /	21 ROCKINGHAM ST	0115	1010	2,080	112	18	2/27/12	245,000	238,000	0.97	1.03	0.02
2033	2012, Q 1	33/ 2/ 7/ /	33 CONCORD ST	0102	1010	1,403	117	18	2/27/12	158,000	154,300	0.98	1.02	0.01
5187	2012, Q 1	75/B 2/ 34/ /	120 FISHERVILLE U062	0204	1021	723	26	12	1/13/12	69,600	68,200	0.98	1.02	0.01
3555	2012, Q 1	51/ 2/ 5/ /	31 RIDGE RD	0104	1010	2,816	84	36	3/19/12	270,000	265,300	0.98	1.02	0.01
102583	2012, Q 1	105/ 1/ 47/ /	29 BROAD COVE DR	0108	1010	3,071	9	5	3/20/12	345,000	339,200	0.98	1.02	0.01
100515	2012, Q 1	106/ 1/ 22/ /	313 ELM ST	0108	1010	2,743	11	6	1/ 9/12	283,000	280,800	0.99	1.01	0.00
6876	2012, Q 1	102/ 1/ 12/ /	132 PENACOOK ST	0103	1010	3,187	15	3	2/ 1/12	356,000	353,600	0.99	1.01	0.00
105624	2012, Q 1	123/A 1/ 14/ /	36 VICTORIAN LN	0266	1021	2,427	1	0	1/30/12	259,000	257,400	0.99	1.01	0.00
105563	2012, Q 1	76/B 1/ 43/ /	18 JONATHAN DR	0264	1021	1,926	1	0	2/16/12	205,000	204,000	1.00	1.00	0.01
13652	2012, Q 1	12/ 4/ 36/ /	6 MCKINLEY ST U-5	0222	1021	1,245	16	5	3/28/12	115,000	114,700	1.00	1.00	0.01
1989	2012, Q 1	32/ 5/ 12/ /	38-40 THOMPSON ST	0102	1010	2,690	132	36	3/12/12	167,000	167,700	1.00	1.00	0.01
5398	2012, Q 1	76/A 1/ 63/ /	38 METALAK DR	0205	1021	1,156	22	13	1/13/12	130,000	131,000	1.01	0.99	0.02
105543	2012, Q 1	76/B 1/ 63/ /	13 JONATHAN DR	0264	1021	1,847	1	0	1/13/12	195,000	196,500	1.01	0.99	0.02
2578	2012, Q 1	39/B 1/ 13/ /	1 KENSINGTON RD	0104	1010	4,180	103	26	3/29/12	400,000	404,300	1.01	0.99	0.02
105601	2012, Q 1	76/B 1/ 5/ /	9 RICHMOND DR	0264	1021	2,202	4	2	2/ 9/12	229,000	231,600	1.01	0.99	0.02

Parcel Detail - Sale Date
CONCORD, NH

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
8235	2012, Q 1	110/ 2/A 46/ /	34 CENTERWOOD DR	0311	1031	1,725	0	0	2/24/12	145,900	148,000	1.01	0.99	0.02
1965	2012, Q 1	32/ 4/ 4/ /	31 S SPRING ST	0102	1010	2,324	132	26	2/ 1/12	216,000	223,400	1.03	0.97	0.04
95	2012, Q 1	2/A 4/ 1/ /	26 HAIG ST	0115	1010	1,180	112	45	2/10/12	108,000	115,300	1.07	0.94	0.08
9121	2012, Q 1	111/B 3/ 15/ /	26 CRICKET LN	0114	1010	1,264	23	10	3/30/12	145,000	155,400	1.07	0.93	0.08
13754	2012, Q 1	98/ 2/ 32/ /	3 DEER TRACK LN	0103	1010	4,578	10	5	2/15/12	518,000	599,800	1.16	0.86	0.17
105561	2012, Q 1	76/B 1/ 45/ /	14 JONATHAN DR	0264	1021	2,339	5	2	1/ 5/12	229,000	266,000	1.16	0.86	0.17
5580	2012, Q 1	77/A 1/ 47/ /	3 WAUMBEC RD	0206	1021	1,021	39	16	3/20/12	95,000	118,400	1.25	0.80	0.26
1018	2012, Q 1	17/ 2/ 16/ /	73 BROADWAY	0101	1010	2,163	107	36	1/30/12	143,000	184,600	1.29	0.77	0.30
6669	2012, Q 2	99/ 1/ 8/ /	85 CURRIER RD	0103	1300		2,012	2,012	5/24/12	100,000	66,900	0.67	1.49	0.33
106299	2012, Q 2	88/ 2/ 16/ /	76 BIRCHDALE RD	0103	1300			2,012	5/31/12	70,000	60,300	0.86	1.16	0.14
3550	2012, Q 2	51/ 1/ 18/ /	25 AUBURN ST	0104	1010	4,322	132	18	6/29/12	540,000	474,800	0.88	1.14	0.12
2916	2012, Q 2	44/ 1/ 6/ /	18 PRINCE ST	0106	1010	2,651	122	36	6/15/12	218,200	192,400	0.88	1.13	0.12
6442	2012, Q 2	96/ 2/ 5/ /	51 RIDGE RD	0104	1010	1,828	52	16	4/24/12	279,000	253,000	0.91	1.10	0.09
2519	2012, Q 2	39/ 6/ 10/ /	24 S FRUIT ST	0101	1010	2,144	78	26	6/27/12	223,000	202,400	0.91	1.10	0.09
11	2012, Q 2	1/ 1/ 11/ /	4 NEW MEADOW RD	0101	1010	2,650	40	17	5/25/12	258,000	237,100	0.92	1.09	0.08
2772	2012, Q 2	42/ 1/ 5/ /	24 PINE ST	0104	1010	2,088	63	18	6/15/12	275,000	252,900	0.92	1.09	0.08
6849	2012, Q 2	101/ 2/ 6/ /	6 COLUMBUS AV	0104	1010	2,513	56	17	6/25/12	300,000	279,600	0.93	1.07	0.07
12851	2012, Q 2	1431/P 14/ / /	166 VILLAGE ST	0110	1010	1,656	77	26	6/29/12	146,000	137,500	0.94	1.06	0.06
5630	2012, Q 2	77/B 4/ 50/ /	24 GALLEN DR	0107	1010	2,665	22	9	6/ 1/12	266,000	253,000	0.95	1.05	0.05
1414	2012, Q 2	23/ 4/ 15/ /	17 DUNKLEE ST	0115	1010	2,261	62	18	6/28/12	250,000	239,700	0.96	1.04	0.04
771	2012, Q 2	10/C 2/ 13/ /	5 MIDDLEBURY ST	0101	1010	2,984	38	16	4/30/12	325,000	312,100	0.96	1.04	0.04
3881	2012, Q 2	54/ 7/ 3/ /	8 TREMONT ST	0106	1010	1,213	122	18	5/24/12	150,000	145,000	0.97	1.03	0.03
11818	2012, Q 2	114A/1 7/ 2/ /	32 EAST SIDE DR	0114	1010	1,566	67	36	6/26/12	155,000	150,000	0.97	1.03	0.03
104878	2012, Q 2	96/ 2/ 96/ /	31 SAMUEL DR	0104	1010	3,234	3	2	5/23/12	439,000	426,300	0.97	1.03	0.03
9183	2012, Q 2	111/B 3/ 78/ /	84 BRANCH TPK U-059	0211	1021	1,466	24	10	5/25/12	169,000	164,400	0.97	1.03	0.03
6508	2012, Q 2	96/ 2/ 72/ /	40 DWINELL DR	0104	1010	3,349	19	6	5/30/12	427,000	416,100	0.97	1.03	0.03
6701	2012, Q 2	99/ 2/ 28/ /	12 CHESTNUT PASTURE	0103	1010	2,896	25	11	4/25/12	315,000	307,100	0.97	1.03	0.03
720	2012, Q 2	10/B 3/ 11/ /	23 NORWICH ST	0101	1010	1,988	52	16	5/31/12	225,000	219,500	0.98	1.03	0.02
104710	2012, Q 2	103/C 1/ 1/ /	1 CABERNET DR U-1	0252	1021	1,698	7	3	5/22/12	205,000	200,100	0.98	1.02	0.02
9456	2012, Q 2	111/C 3/ 89/ /	47 PINE ACRES RD	0114	1010	1,350	32	13	6/ 5/12	175,000	171,300	0.98	1.02	0.02

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

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5658	2012, Q 2	77/B 4/ 77/ /	22 PETERSON CR	0107	1010	2,314	22	9	4/ 2/12	230,000	225,900	0.98	1.02	0.02
125	2012, Q 2	3/ 1/ 4/ /	1 ROCKINGHAM ST	0115	1010	1,772	59	24	6/26/12	175,000	171,900	0.98	1.02	0.02
80	2012, Q 2	2/A 3/ 9/ /	17 FELLOWS ST	0115	1010	1,318	51	21	5/15/12	165,000	162,200	0.98	1.02	0.02
105260	2012, Q 2	71/A 1/ 26/ /	15 CAMELIA AV U-1	0258	1021	2,455	6	3	4/30/12	239,500	235,700	0.98	1.02	0.02
100060	2012, Q 2	98/ 2/ 44/ /	3 APPALOOSA RN	0103	1010	3,170	8	4	5/18/12	400,000	395,000	0.99	1.01	0.01
12693	2012, Q 2	144/P 26/ 6/34 /	17 WHITEWATER DR	0219	1021	1,091	26	7	5/14/12	125,000	123,600	0.99	1.01	0.01
105602	2012, Q 2	76/B 1/ 4/ /	7 RICHMOND DR	0264	1021	2,175	4	2	6/15/12	221,000	218,600	0.99	1.01	0.01
12951	2012, Q 2	201/P 14/ / /	35 ABBOTT RD	0109	1010	1,478	40	17	4/18/12	161,000	159,300	0.99	1.01	0.01
9122	2012, Q 2	111/B 3/ 16/ /	24 CRICKET LN	0114	1010	1,561	23	10	5/22/12	173,300	171,500	0.99	1.01	0.01
102302	2012, Q 2	122/B 1/ 13/ /	22 HAYWARD BROOK DR	0111	1010	2,341	9	5	5/23/12	300,000	296,900	0.99	1.01	0.01
114	2012, Q 2	2/A 5/ 9/ /	21 HAIG ST	0115	1010	1,992	42	18	5/29/12	227,500	225,200	0.99	1.01	0.01
11750	2012, Q 2	114A/1 1/ 4/ /	5 PARTRIDGE RD	0114	1010	2,061	50	21	5/24/12	197,500	195,700	0.99	1.01	0.01
5364	2012, Q 2	76/A 1/ 29/ /	6 FLUME ST	0109	1010	1,721	24	10	4/17/12	190,000	188,300	0.99	1.01	0.01
5624	2012, Q 2	77/B 4/ 44/ /	7 GALLEN DR	0107	1010	2,204	22	9	6/26/12	240,000	238,600	0.99	1.01	0.01
100620	2012, Q 2	112/ 1/ 11/ /	4 OLD DOVER RD	0111	1010	1,542	25	8	6/19/12	180,000	179,500	1.00	1.00	0.00
5314	2012, Q 2	75/B 2/ 161/ /	120 FISHERVILLE U158	0204	1021	971	26	12	6/15/12	84,000	83,900	1.00	1.00	0.00
11648	2012, Q 2	123/ 1/ 19/ /	560-562 MOUNTAIN RD	0111	1040	4,072	34	14	4/12/12	265,000	266,000	1.00	1.00	0.00
10296	2012, Q 2	114/K 1/ 70/ /	12 E SIDE DR B3 U-22	0214	1021	651	27	18	5/11/12	44,000	44,200	1.00	1.00	0.00
105255	2012, Q 2	71/A 1/ 31/ /	21 CAMELIA AV U-1	0258	1021	2,455	6	3	5/14/12	234,500	235,700	1.01	0.99	0.01
10721	2012, Q 2	117/B 1/ 21/ /	79 PEMBROKE RD	0114	1010	1,524	77	26	4/ 2/12	154,000	155,000	1.01	0.99	0.01
3471	2012, Q 2	49/ 2/ 1/ /	2 AUBURN ST	0104	1010	4,466	104	18	6/26/12	510,000	514,100	1.01	0.99	0.01
8190	2012, Q 2	110/ 2/A 1/ /	1 BRIDLE PATH TR	0311	1031	1,004	39	42	5/25/12	50,000	50,600	1.01	0.99	0.01
10779	2012, Q 2	117/D 1/ 19/ /	21 BRANCH TPK	0114	1010	2,111	47	20	5/ 3/12	191,000	193,600	1.01	0.99	0.01
5606	2012, Q 2	77/B 4/ 26/ /	37 PETERSON CR	0107	1010	2,543	24	10	5/30/12	237,500	241,300	1.02	0.98	0.02
3436	2012, Q 2	48/ 3/ 14/ /	91-93 WASHINGTON ST	0105	1040	1,910	132	26	6/12/12	156,000	158,500	1.02	0.98	0.02
9833	2012, Q 2	114/B 1/ 34/ /	3 LADYBUG LN	0113	1010	1,664	34	14	4/ 2/12	184,000	187,300	1.02	0.98	0.02
100750	2012, Q 2	193/P 92/ / /	45 MILLENNIUM WY	0110	1010	2,189	11	6	6/29/12	215,000	220,100	1.02	0.98	0.02
3966	2012, Q 2	55/ 4/ 12/ /	9 FRANKLIN ST	0106	1040	4,171	132	26	4/ 4/12	230,000	235,600	1.02	0.98	0.02
3167	2012, Q 2	46/A 1/A 12/ /	14 GRAPPONE DR	0308	1031	789	24	33	5/18/12	20,000	20,500	1.02	0.98	0.02
102670	2012, Q 2	110/B 1/ 6/ /	15 MULBERRY ST	0114	1010	1,943	8	4	5/18/12	235,000	241,800	1.03	0.97	0.03
671	2012, Q 2	10/A 2/ 14/ /	20 RUNDLETT ST	0101	1010	1,182	57	33	5/ 3/12	163,000	168,200	1.03	0.97	0.03

Parcel Detail - Sale Date
CONCORD, NH

10/29/2012

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
9822	2012, Q 2	114/B 1/ 23/ /	10 PELHAM LN	0113	1010	1,518	34	14	5/25/12	177,000	182,800	1.03	0.97	0.03
447	2012, Q 2	8/ 7/ 24/ /	10 WOOD AV	0115	1010	1,855	102	26	6/28/12	249,000	258,900	1.04	0.96	0.04
11805	2012, Q 2	114A/1 5/ 6/ /	10 REDWING RD	0114	1010	1,314	40	30	6/15/12	140,000	148,100	1.06	0.95	0.06
5541	2012, Q 2	77/A 1/ 8/ /	23 PISCATAQUA RD	0206	1021	922	38	23	5/14/12	98,000	104,000	1.06	0.94	0.06
4076	2012, Q 2	60/ 2/ 13/ /	19 CHURCH ST	0106	1010	1,692	112	26	4/19/12	170,000	180,600	1.06	0.94	0.06
102730	2012, Q 2	110/L 1/ 53/ /	5 PEACH ST U-1	0232	1021	1,481	8	2	5/16/12	171,900	183,000	1.06	0.94	0.06
13673	2012, Q 2	118/H 1/ 27/ /	22 STYLES DR	0112	1010	2,717	15	3	5/18/12	249,000	265,100	1.06	0.94	0.06
10313	2012, Q 2	114/K 1/ 87/ /	12 E SIDE DR B4 U-15	0214	1021	667	27	18	6/21/12	41,000	44,200	1.08	0.93	0.08
4167	2012, Q 2	61/ 2/ 5/ /	58 FRANKLIN ST	0105	1010	2,354	137	26	5/25/12	205,000	225,000	1.10	0.91	0.10
11341	2012, Q 2	121/B 2/ 15/ /	191 MOUNTAIN RD	0112	1010	4,704	9	5	4/ 9/12	490,000	538,700	1.10	0.91	0.10
5576	2012, Q 2	77/A 1/ 43/ /	3 PISCATAQUA RD	0206	1021	1,165	38	23	4/ 4/12	105,000	116,000	1.10	0.91	0.10
6710	2012, Q 2	99/ 2/ 39/ /	5 CHESTNUT PASTURE	0103	1010	2,610	25	11	5/ 4/12	235,000	260,000	1.11	0.90	0.11
7425	2012, Q 2	103/B 1/ 44/ /	37 ALICE DR U-043	0209	1021	824	25	11	6/ 7/12	65,000	72,600	1.12	0.90	0.12
102500	2012, Q 2	117/C 1/ 25/ /	48 CANTERBURY RD	0114	1010	2,665	8	4	4/16/12	228,300	255,500	1.12	0.89	0.12
13105	2012, Q 2	203/P 4/ / /	16 WILDFLOWER DR	0109	1010	1,425	26	17	4/ 3/12	147,500	165,100	1.12	0.89	0.12
5186	2012, Q 2	75/B 2/ 33/ /	120 FISHERVILLE U061	0204	1021	679	26	17	6/25/12	50,000	56,100	1.12	0.89	0.12
13481	2012, Q 2	191/P 3/ / /	91 BOROUGH RD	0110	1030	2,280	13	15	6/29/12	151,000	171,600	1.14	0.88	0.14
7388	2012, Q 2	103/B 1/ 7/ /	37 ALICE DR U-006	0209	1021	824	26	17	5/30/12	64,000	73,800	1.15	0.87	0.15
7146	2012, Q 2	103/ 4/A 113/ /	31 REX DR	0306	1031	1,233	6	5	5/18/12	50,000	65,200	1.30	0.77	0.30
8516	2012, Q 3	110/ 2/A 323/ /	14 STRAWBERRY LN	0311	1031	914	38	50	7/30/12	30,000	25,300	0.84	1.19	0.16
136	2012, Q 3	3/ 2/ 12/ /	3 WILFRED AV	0115	1010	1,654	62	26	7/ 5/12	201,000	183,400	0.91	1.10	0.09
5950	2012, Q 3	84/A 3/ 9/ /	25 MEADOW ST	0101	1010	2,358	42	13	8/ 1/12	315,000	289,300	0.92	1.09	0.08
11132	2012, Q 3	118/G 1/ 14/ /	37 N CURTISVILLE RD	0113	1010	1,962	21	8	7/17/12	264,000	242,700	0.92	1.09	0.08
1450	2012, Q 3	24/ 1/ 15/ /	17-19 WEST ST	0415	111C	4,452	112	34	7/ 2/12	355,000	332,800	0.94	1.07	0.06
13623	2012, Q 3	105/ 5/ 19/ /	314 ELM ST	0108	1010	1,940	17	4	7/ 5/12	238,000	224,300	0.94	1.06	0.06
40	2012, Q 3	2/ 1/ 1/ /	285 SOUTH ST	0101	1010	1,195	66	26	7/13/12	165,000	155,900	0.94	1.06	0.06
13876	2012, Q 3	118/H 1/ 43/ /	26 GROTON DR	0112	1010	2,947	11	6	7/23/12	303,000	290,000	0.96	1.04	0.04
5777	2012, Q 3	81/ 4/ 16/ /	2 PUTNEY AV	0113	1010	2,667	65	26	7/ 9/12	255,000	244,400	0.96	1.04	0.04
9359	2012, Q 3	111/C 1/ 88/ /	227 LOUDON U-55	0212	1021	856	26	12	8/ 3/12	99,500	96,500	0.97	1.03	0.03
13210	2012, Q 3	201/P 104/ / /	26 SNOW ST	0109	1010	1,270	77	26	7/ 9/12	155,000	150,500	0.97	1.03	0.03

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

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7729	2012, Q 3	104/ 2/ 39/ /	145 W PARISH RD	0108	1010	2,774	38	16	8/ 1/12	222,000	216,100	0.97	1.03	0.03
13375	2012, Q 3	1442/P 48/ / /	16 MILLSTREAM LN	0110	1010	2,355	25	11	7/18/12	219,000	213,200	0.97	1.03	0.03
1476	2012, Q 3	24/ 2/ 11/ /	7 HARRISON ST	0115	1010	1,185	78	26	7/ 2/12	140,000	136,400	0.97	1.03	0.03
100952	2012, Q 3	118/I 1/ 26/ /	17 MAX LN	0112	1010	2,648	11	6	7/23/12	295,000	288,000	0.98	1.02	0.02
106143	2012, Q 3	192/P 85/2 / /	16 TOWER CR	0110	1010	1,962	3	2	8/ 3/12	222,000	218,300	0.98	1.02	0.02
100763	2012, Q 3	194/P 7/ / /	14 MILLENNIUM WY	0110	1010	1,933	11	6	7/ 5/12	215,000	212,200	0.99	1.01	0.01
573	2012, Q 3	9/B 1/ 7/ /	96 ROCKINGHAM ST	0101	1010	1,143	92	26	7/30/12	165,000	162,900	0.99	1.01	0.01
3919	2012, Q 3	55/ 1/ 9/ /	74 N STATE ST	0106	1040	2,066	122	36	8/ 2/12	146,000	144,400	0.99	1.01	0.01
10476	2012, Q 3	116/ 3/ 22/ /	128 LOUDON RD U-14F	0217	1021	621	43	26	8/ 1/12	35,500	35,400	1.00	1.00	0.00
12714	2012, Q 3	144/P 26/ 12/109 /	59 MODENA DR	0219	1021	1,122	26	12	7/ 3/12	119,000	119,000	1.00	1.00	0.00
7304	2012, Q 3	103/A 2/ 12/ /	9 WINSOR AV	0109	1010	1,233	34	14	7/13/12	145,000	145,000	1.00	1.00	0.00
101337	2012, Q 3	77/E 1/ 21/ /	57 PLYMOUTH DR	0226	1021	2,072	10	2	7/31/12	223,000	223,200	1.00	1.00	0.00
9920	2012, Q 3	114/D 2/ 30/ /	19 BURNS AV U-03	0221	1021	1,250	9	2	7/19/12	119,000	119,400	1.00	1.00	0.00
10183	2012, Q 3	114/J 2/ 41/ /	169 PORTSMOUTH U-040	0213	1021	1,188	26	17	7/17/12	110,000	110,700	1.01	0.99	0.01
12161	2012, Q 3	1421/P 33/ / /	24-26 SUMMER ST	0110	111R	6,403	152	26	7/ 6/12	275,000	279,000	1.01	0.99	0.01
506	2012, Q 3	9/A 2/ 10/ /	2 SUNSET AV	0101	1010	1,429	67	18	7/ 6/12	186,200	189,800	1.02	0.98	0.02
102903	2012, Q 3	120/ 3/ 34/ /	20 BECKY LN	0111	1300		2,012	2,012	8/ 3/12	67,700	69,400	1.03	0.98	0.03
6761	2012, Q 3	100/ 2/ 1/ /	110 FISK RD	0103	1010	2,578	47	20	8/ 2/12	242,500	249,400	1.03	0.97	0.03
13151	2012, Q 3	201/P 74/ / /	13 SNOW ST	0109	1010	1,562	72	26	7/ 2/12	157,000	161,900	1.03	0.97	0.03
100960	2012, Q 3	118/I 1/ 17/ /	45 OSCAR BLVD	0112	1010	3,467	10	5	7/ 2/12	351,200	363,000	1.03	0.97	0.03
402	2012, Q 3	8/ 6/ 1/ /	57 BOW ST	0115	1010	1,490	67	26	7/ 3/12	185,000	191,500	1.04	0.97	0.04
5487	2012, Q 3	76/C 3/ 42/ /	90 ABBOTT RD	0109	1010	1,742	39	16	7/25/12	175,000	181,500	1.04	0.96	0.04
11089	2012, Q 3	118/F 2/ 29/ /	6 JUDITH DR	0238	1021	1,851	25	16	8/ 3/12	169,000	175,600	1.04	0.96	0.04
1021	2012, Q 3	17/ 2/ 19/ /	81 BROADWAY	0115	1010	1,629	102	26	7/13/12	180,000	188,300	1.05	0.96	0.05
420	2012, Q 3	8/ 6/ 21/ /	12 HOPE AV	0115	1010	1,445	67	26	7/16/12	196,000	205,500	1.05	0.95	0.05
2540	2012, Q 3	39/A 3/ 2/ /	140 SCHOOL ST	0104	1010	3,196	49	21	8/ 1/12	345,000	362,700	1.05	0.95	0.05
104801	2012, Q 3	103/C 1/ 35/ /	21 CABERNET DR U-4	0252	1021	1,659	1	0	7/ 2/12	193,000	203,300	1.05	0.95	0.05
9727	2012, Q 3	113/ 1/ 2/ /	214 PORTSMOUTH ST	0113	1010	3,644	7	4	7/18/12	335,000	360,300	1.08	0.93	0.08
2765	2012, Q 3	41/ 7/ 16/ /	97 WARREN ST	0104	1040	4,130	112	26	7/24/12	250,000	277,400	1.11	0.90	0.11
2655	2012, Q 3	40/ 1/ 10/ /	4 WOODMAN ST	0104	1010	1,986	112	26	8/ 6/12	165,000	183,800	1.11	0.90	0.11
12301	2012, Q 3	1412/P 78/ / /	6 SHAW ST	0110	1010	1,853	152	26	7/ 3/12	142,000	165,000	1.16	0.86	0.16

Parcel Detail by Sale Date
CONCORD, NH

10/29/2012

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7853	2012, Q 3	106/ 1/ 4/ /	345 ELM ST	0108	1010	1,807	26	8	7/30/12	196,000	230,300	1.17	0.85	0.17

Non-Residential Properties

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two sales. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. There were no arms-length re-sales of non- residential property during the January 2009-September 2012 timeframe that could be used to extract the rate of market change.

A review of the sales used when broken down by year indicated that in 2009 there were 8 sales with an average/mean assessment to sale ratio of 85% and the median ratio was also 85%. In 2010 there were 5 sales with an average/mean ratio of 92% with a median ratio of 91%. In 2011 there were 7 sales with an average/mean ratio of 88% and a median ratio of 94%. In 2012 we had 5 sales with an average/mean ratio of 99% and a median ratio of 99%. The types of property sold were extremely diverse and their locations were spread over the entire city. Given the limited number of same property sale and subsequent re-sales, and the diverse nature of the properties involved, any reliable measure of an appreciation/depreciation rate using this data could not be developed.

The NH DRA equalized summaries for 2009, 2010 and 2011 were also reviewed to determine if they were consistent with the average/mean sale to assessment ratio used in the analysis. Because the DRA's report uses sales that occur six months before and six months after April 1 of each year the reports are not an apples to apples comparison but reviewed to see if the results were consistent with the sales used in the report by year. The 2009 ratio study showed mean and median ratio or improved commercial property at 108.6% and 102.6% respectively. This is not consistent with the 2009 calendar sales shown above which indicated average/mean and median ratios of 85% and 85%. The 2010 DRA report indicates a mean and median ratio of 95.4 % and 93.2% respectively. The calendar sales this year are more consistent with the 2010 calendar sales of 92% and 91%. The 2011 DRA report indicated mean and median ratios of 100.3% and 97.1% respectively. The 2011 calendar year ratios were 88% and 94%. And the

2012 year's sales ratios are 99% and 99%. Copies of the DRA ratio reports are shown on the next page.

Because there is not a clear and consistent up or down trend between 2009 and 2012 sales no adjustment has been made for time on the non-residential properties.

2009 SALES

SALE DATE	PROP CODE	SITE INDEX	SALE PRICE	CURRENT A/V	current ratio	NEW ASSES VALUE	new ratio	ADDRESS	M-B-L	OWNER	NOTES
03/06/09	340H	K	$135,000	$127,000	94%	$127,000	94%	12A Chenell Dr	111G-1-996	Twelve Chenell Drive LLC	L/O Sale 1.24 ac/IN
07/02/09	340H		$1,877,500	$1,592,000	85%	$1,951,400	104%	2 Pillsbury St U31	23-6-14+	New Hampshire Bar Association	office & conference rms condos
07/15/09	338I	K	$210,000	$184,800	88%	$202,700	97%	7 Old Suncook Rd	110D-1-15	SEVEN OLD SUNCOOK RD LLC	Automotive Center
08/19/09	3910	F	$1,640,000	$1,203,400	73%	$1,203,400	73%	Break-O-Day Dr	112-5-38	ZED PROPERTIES LLC	L/O SALE/5.50 ac/GWP
08/25/09	3400	E	$412,500	$407,200	99%	$461,900	112%	48 Pleasant ST	36-5-13	BETTER BUSINESS BUREAU OF NH	add HVAC/raze garage after
10/06/09	3400	E	$1,300,000	$1,012,400	78%	$1,254,400	96%	207 N Main St	59-2-2	NH SEA BLDG ASSOCIATION	Former radio station
10/07/09	4000	J	$325,000	$266,100	82%	$303,000	93%	45 S State St	34-2-1	Rainville Robert & Robing	Print Shop
11/09/09	322I	E	$2,000,000	$1,703,700	85%	$1,902,500	95%	192-196 Loudon Rd	117D-2-9+	HDC-192 Loudon Rd LLC	retailstore & old theatre
				AVERAGE	85%		96%				
				MEDIAN	85%		96%				

2010 SALES

SALE DATE	PROP CODE	SITE INDEX	SALE PRICE	CURRENT A/V	current ratio	NEW ASSES VALUE	new ratio	ADDRESS	M-B-L	OWNER	NOTES
05/28/10	3400	H	$725,000	$686,300	95%	$735,400	101%	105 N State St	47-1-16	105 PARTNERS LLC	parking lot/400,000+60,000
06/21/10	337V	E	$460,000	$384,200	84%	$384,200	84%	6 Theatre St	34-5-1	Duprey Center LLC	L/O SALE/3.74 Ac/CU
10/12/10	390V	N	$180,300	$182,100	101%	$182,100	101%	Whitney Rd	06P-5	INTERCHANGE DEV LLC	Auto Repair
12/03/10	3321	K	$585,000	$532,800	91%	$589,200	101%	14 Chenell Dr	111G-1-42	MCLEAN FAMILY PROP HOLDINGS	office/apt sale 240,000+11,000
12/15/10	310	J	$251,000	$226,400	90%	$239,900	96%	2 S spring St	37-6-7	Golden Tree Investment LLC	
				AVERAGE	92%		96%				
				MEDIAN	91%		101%				

2011 SALES

SALE DATE	PROP CODE	SITE INDEX	SALE PRICE	CURRENT A/V	current ratio	NEW ASSES VALUE	new ratio	ADDRESS	M-B-L	OWNER	NOTES
01/20/11	322I	E	$400,000	$296,400	74%	$349,200	87%	10 Pleasant st ext	35-2-3	duprey aquistitions ivlc	retail store
02/23/11	3260	G	$210,000	$204,400	97%	$201,400	96%	74 Fisherville Rd	74-3-12	Lang Enterprises LLC	Seasonal Ice Cream Stand
03/02/11	390V	K	$310,000	$266,900	86%	$266,900	86%	8 Integra Dr	110K-1-13	LONG KEVIN & HOLMES JOHANNE	L/O SALE/2.40 ac/IN
04/05/11	340I	K	$599,000	$575,300	96%	$588,900	98%	41 Locke Rd	121-1-14	RICB HOLDINGS LLC	Office/R&D
04/14/11	3350	E	$625,000	$589,400	94%	$646,800	103%	109 Manchester St	110D/1/13	November 25 2009 LLC	Car Wash
12/29/11	4000	H	$915,000	$904,900	99%	$938,300	103%	106 Airport Rd	110G-2-5	NHADC LLC	Industrial
12/29/11	340H	K	$469,000	$329,300	70%	$371,100	79%	12B Chenell Dr	111G/1/97	Kevlyn Holdings LLC	Industrial Condo
				AVERAGE	88%		93%				
				MEDIAN	94%		96%				

2012 SALES

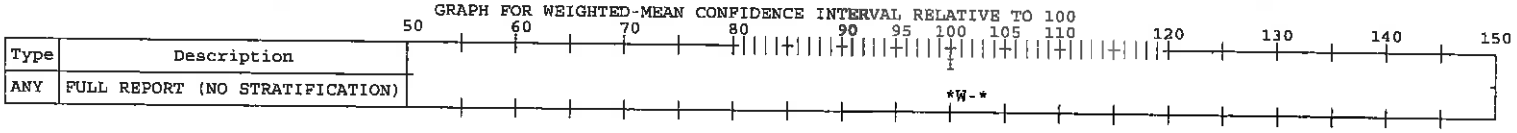
SALE DATE	PROP CODE	SITE INDEX	SALE PRICE	CURRENT A/V	current ratio	NEW ASSES VALUE	new ratio	ADDRESS	M-B-L	OWNER	NOTES
03/23/12	332S	F	$250,000	$248,200	99%	$268,100	107%	59 Pleasant St	37-6-8	59 Pleasant Street LLC	Auto Repair/No Gas
04/16/12	3220	F	$250,000	$251,900	101%	$271,000	108%	146 Pleasant St	40/5/2	Schafer Hsueh-Hua	Café w/ 3 bed apt up
06/28/12	4000	K	$1,550,000	$1,358,100	88%	$1,596,700	103%	162 Pembroke Rd	111G/1/8	Rumble Real Estate LLC	Office/warehouse
08/29/12	4400	N	$500,000	$486,500	97%	$486,500	97%	Hall St	5-1-10	AMOSKEAG BOW REALTY LLC	L/O Sale/7.31 ac/IN
09/05/12	332S	E	$400,000	$441,800	110%	$457,600	114%	89-95 S Main St	28-4-16	HWH LLC	Auto Repair No Gas
				AVERAGE	99%		106%				
				MEDIAN	99%		107%				

New Hampshire Department of Revenue Administration
2009 Equalization Summary
CONCORD
(FINAL DRA version)

Type	Description	Indicated Ratio	Prior Ratio	Amt of Ratio Change	Mean Ratio	Median Ratio	WtMlo CI	WtMean Ratio	WtMhi CI	C.O.D.	PRD	Sales In Strata	# Sales w/PA34	# Valid Sales	% Valid Sales	# Valid w/PA34	% Valid w/PA34	# Untrimmed Sales	% Untrimmed Sales
ANY	FULL REPORT (NO STRATIFICATION)	101.4	100.0	1%	101.8	100.9	100.2	101.4	102.6	6.8	1.00	540	458	260	48%	246	95%	250	46%
P11	SINGLE FAMILY HOME (SFHM)				101.3	100.8	100.1	101.2	102.4	6.4	1.00	299		147	49%	141	96%	145	48%
P12	MULTI FAMILY 2-4 UNIT (MFHM)				111.2	113.3	104.9	109.6	116.8	8.5	1.01	32		12	38%	12	100%	11	34%
P13	APT BLDG 5+ UNITS (APT5)											4		2	50%	1	50%	2	50%
P14	SINGLE RES CONDO UNIT (RC1U)				100.9	100.5	99.6	100.8	102.0	3.9	1.00	87		52	60%	48	92%	50	57%
P17	MFG HOUSING WITH LAND (MHWL)											1		1	100%	1	100%	1	100%
P18	MFG HOUSING WITHOUT LAND (MHNL)				100.0	100.3	92.8	97.7	102.2	11.0	1.02	56		33	59%	30	91%	32	57%
P19	UNCLASS/UNK IMP RES (UUIR)											1		0	0%	0	0%	0	0%
P22	RESIDENTIAL LAND (RESL)											22		3	14%	3	100%	3	14%
P23	COMMERCIAL LAND (COML)											3		1	33%	1	100%	1	33%
P24	INDUSTRIAL LAND (INDL)											5		1	20%	1	100%	1	20%
P27	UNCLASS/UNK LAND (UUKL)											1		0	0%	0	0%	0	0%
P33	COMMERCIAL L&B (CMLB)				108.6	102.6		106.4		12.0	1.02	17		4	24%	4	100%	4	24%
P34	INDUSTRIAL L&B (INLB)											2		1	50%	1	100%	1	50%
P35	MIXED USE RES/CMCL L&B (RCLB)											2		0	0%	0	0%	0	0%
P36	MIXED USE CMCL/IND L&B (CILB)											3		0	0%	0	0%	0	0%
P44	COMMERCIAL CONDO (COMC)											5		3	60%	3	100%	3	60%
M70	WATERFRONT (WTRF)				100.8	103.4		101.3		3.9	1.00	8		4	50%	3	75%	4	50%
G01	1H-W (SFHM-WTRF WTRA ISLD WTRI)				101.3	100.8	100.0	101.2	102.5	6.5	1.00	291		143	49%	138	97%	141	48%
G02	RL-W (RESL-WTRF WTRA ISLD WTRI)											22		3	14%	3	100%	3	14%
GA1	AI_R (AREV IMPROVED RES)				101.6	100.8	100.5	101.5	102.4	6.6	1.00	476		245	51%	232	95%	238	50%
GA2	AINR (AREV IMPROVED NON-RES)				109.3	104.6	94.4	101.6	113.9	11.1	1.08	33		10	30%	9	90%	10	30%
GA3	AUMP (AREV UNIMPROVED)				102.7	94.4		73.3		25.4	1.40	31		5	16%	5	100%	5	16%

COMMENTS: Indicated ratio is for full study. "Untrimmed Sales" is the number of sales remaining after trimming.
COMMENTS: Rows with fewer than 4 Untrimmed Sales will have no ratios, COD or PRD.

GRAPH FOR WEIGHTED-MEAN CONFIDENCE INTERVAL RELATIVE TO 100



New Hampshire Department of Revenue Administration
2010 Equalization Summary
CONCORD
(FINAL DRA version)

Type	Description	Indicated Ratio	Prior Ratio	Amt of Ratio Change	Mean Ratio	Median Ratio	WtMlo CI	WtMean Ratio	WtMhi CI	C.O.D.	PRD	Sales In Strata	# Sales w/PA34	# Valid Sales	% Valid Sales	# Valid w/PA34	% Valid w/PA34	# Untrimmed Sales	% Untrimmed Sales
ANY	FULL REPORT (NO STRATIFICATION)	100	101.4	-1%	100.3	99.7	97.6	99.1	100.5	6.7	1.01	597	517	245	41%	239	98%	240	40%
P11	SINGLE FAMILY HOME (SFHM)				101.3	99.6	99.6	100.8	102.1	6.6	1.00	318		139	44%	135	97%	138	43%
P12	MULTI FAMILY 2-4 UNIT (MFHM)				101.1	100.2	94.7	99.4	104.2	9.0	1.02	42		15	36%	15	100%	15	36%
P13	APT BLDG 5+ UNITS (APT5)											2		0	0%	0	0%	0	0%
P14	SINGLE RES CONDO UNIT (RC1U)				99.0	99.4	97.8	98.8	99.8	3.1	1.00	120		59	49%	59	100%	58	48%
P17	MFG HOUSING WITH LAND (MHWL)											3		1	33%	1	100%	1	33%
P18	MFG HOUSING WITHOUT LAND (MHNL)				100.7	106.7	93.6	98.9	104.5	11.2	1.02	52		18	35%	18	100%	17	33%
P22	RESIDENTIAL LAND (RESL)				119.3	116.7		113.5		31.7	1.05	26		4	15%	4	100%	4	15%
P23	COMMERCIAL LAND (COML)											3		0	0%	0	0%	0	0%
P25	MIXED USE RES/CMCL LAND (RECL)											2		0	0%	0	0%	0	0%
P27	UNCLASS/UNK LAND (UUKL)											5		0	0%	0	0%	0	0%
P33	COMMERCIAL L&B (CMLB)				95.4	93.2		91.3		12.3	1.04	12		6	50%	4	67%	6	50%
P34	INDUSTRIAL L&B (INLB)											2		1	50%	1	100%	1	50%
P35	MIXED USE RES/CMCL L&B (RCLB)											2		1	50%	1	100%	1	50%
P36	MIXED USE CMCL/IND L&B (CILB)											3		0	0%	0	0%	0	0%
P44	COMMERCIAL CONDO (COMC)											1		1	100%	1	100%	1	100%
P45	INDUSTRIAL CONDO (INDC)											1		0	0%	0	0%	0	0%
P57	UNCLASS/UNK OTHER (UUOT)											2		0	0%	0	0%	0	0%
M70	WATERFRONT (WTRF)											3		0	0%	0	0%	0	0%
G01	1H-W (SFHM-WTRF WTRA ISLD WTRI)				101.3	99.6	99.6	100.8	102.1	6.6	1.00	315		139	44%	135	97%	138	44%
G02	RL-W (RESL-WTRF WTRA ISLD WTRI)				119.3	116.7		113.5		31.7	1.05	26		4	15%	4	100%	4	15%
GA1	AI_R (AREV IMPROVED RES)				100.6	99.8	99.3	100.2	101.1	6.2	1.00	535		232	43%	228	98%	229	43%
GA2	AINR (AREV IMPROVED NON-RES)				98.9	98.6	85.4	91.9	100.5	15.7	1.08	23		9	39%	7	78%	9	39%
GA3	AUMP (AREV UNIMPROVED)				119.3	116.7		113.5		31.7	1.05	36		4	11%	4	100%	4	11%
GA4	AMIS (AREV MISCELLANEOUS)											2		0	0%	0	0%	0	0%

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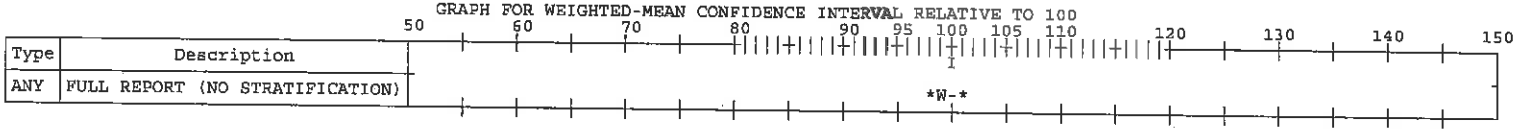
GRAPH FOR WEIGHTED-MEAN CONFIDENCE INTERVAL RELATIVE TO 100



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ANY	FULL REPORT (NO STRATIFICATION)	100	100.0	0%	100.9	100.1	99.1	100.1	101.1	7.0	1.01	592	512	256	43%	248	97%	244	41%
P11	SINGLE FAMILY HOME (SFHM)				102.1	101.4	100.0	101.1	102.3	6.8	1.01	299		137	46%	134	98%	134	45%
P12	MULTI FAMILY 2-4 UNIT (MFHM)				101.5	99.0		99.5		10.3	1.02	34		6	18%	6	100%	6	18%
P13	APT BLDG 5+ UNITS (APT5)											2		0	0%	0	0%	0	0%
P14	SINGLE RES CONDO UNIT (RC1U)				100.3	99.8	98.5	99.4	100.5	3.6	1.01	147		61	41%	59	97%	58	39%
P15	RES CONDO 2-4 UNIT BLDG (RC24)											1		0	0%	0	0%	0	0%
P18	MFG HOUSING WITHOUT LAND (MHNL)				110.1	103.4	95.0	99.9	105.9	19.8	1.10	59		35	59%	32	91%	34	58%
P19	UNCLASS/UNK IMP RES (UUIR)											1		0	0%	0	0%	0	0%
P22	RESIDENTIAL LAND (RESL)				87.4	93.9		89.0		10.6	.98	13		7	54%	7	100%	7	54%
P23	COMMERCIAL LAND (COML)											2		1	50%	1	100%	1	50%
P27	UNCLASS/UNK LAND (UUKL)											1		0	0%	0	0%	0	0%
P33	COMMERCIAL L&B (CMLB)				100.3	97.1		97.2		6.8	1.03	9		4	44%	4	100%	4	44%
P34	INDUSTRIAL L&B (INLB)											1		1	100%	1	100%	1	100%
P35	MIXED USE RES/CMCL L&B (RCLB)											11		0	0%	0	0%	0	0%
P36	MIXED USE CMCL/IND L&B (CILB)											2		1	50%	1	100%	1	50%
P37	UNCLASS/UNK NON-RES L&B (UULB)											2		0	0%	0	0%	0	0%
P38	NON RES BLDG ONLY (NRBO)											1		0	0%	0	0%	0	0%
P44	COMMERCIAL CONDO (COMC)											4		1	25%	1	100%	1	25%
P45	INDUSTRIAL CONDO (INDC)											2		1	50%	1	100%	1	50%
P56	CONDOMINIUMIZED LAND (COLS)											1		1	100%	1	100%	1	100%
M70	WATERFRONT (WTRF)											6		2	33%	2	100%	2	33%
G01	1H-W (SFHM-WTRF WTRA ISLD WTRI)				102.1	101.4	99.9	101.2	102.3	6.8	1.01	293		135	46%	132	98%	132	45%
G02	RL-W (RESL-WTRF WTRA ISLD WTRI)				87.4	93.9		89.0		10.6	.98	13		7	54%	7	100%	7	54%
GA1	AI_R (AREV IMPROVED RES)				101.3	100.3	99.7	100.7	101.7	6.8	1.01	541		239	44%	231	97%	228	42%
GA2	AINR (AREV IMPROVED NON-RES)				95.7	96.2	88.6	94.2	99.1	6.7	1.02	34		8	24%	8	100%	8	24%
GA3	AUMP (AREV UNIMPROVED)				87.2	90.0	81.1	88.3	94.5	10.8	.99	16		8	50%	8	100%	8	50%
GA4	AMIS (AREV MISCELLANEOUS)											1		1	100%	1	100%	1	100%

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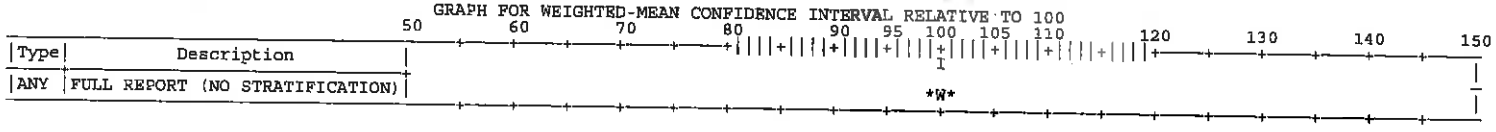
GRAPH FOR WEIGHTED-MEAN CONFIDENCE INTERVAL RELATIVE TO 100